

# CONSOLIDATED FINANCIAL STATEMENTS 2010

#### Contents

Directors' Report 01 Board of Directors 04 Corporate Govenance 07 Appointed Actuary's Report 18 Statement by Directors 23 Independent Auditor's Report 24 Consolidated Balance Sheet 26 Consolidated Statement of Comprehensive Income 28 Consolidated Statement of Changes in Equity 32 Consolidated Statement of Cash Flows 34 Notes to the Financial Statements 36 Shareholding as at 31 December 2010 94 Notice of Annual General Meeting 96

### **DIRECTORS' REPORT** FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

NTUC Income was set up in 1970 to look after the insurance needs of blue-collar Singaporeans. We are now the leading insurer in Singapore with over two million policyholders.

#### 2010 RESULTS

Singapore's economic recovery gained traction and momentum in 2010. Growth in 2010 was 14.5%, reversing the decline of 0.8% in 2009. In tandem with the nation's strong economic performance, the life insurance industry as a whole grew by 15.7%, a marked turnaround from a contraction of 17.5% in 2009.

NTUC Income, which bucked industry trend in 2009 to post several milestone results, continued to perform well in 2010 and remained as Singapore's leading insurer in terms of weighted life insurance new business premiums.

Our underlying insurance business remained strong:

- Premium revenue rose 22.3% to \$3.7 billion in 2010, the highest in NTUC Income's 40-year history;
- Weighted life insurance new business premiums grew 25.1% to a record \$344.1 million;
- Insurance operating results improved from \$152.6 million to \$166.0 million in 2010;
- Net operating surplus for 2010 amounted to \$227.8 million; and
- Total Assets Under Management increased 13.9% to reach a record \$26.4 billion in 2010.

NTUC Income maintained its leading positions in health and annuities with a market share of 25.0% and 94.0%, respectively. NTUC Income was also the leading provider of shield plans, with a market share of 37.3% of inforce policies.

Sales through NTUC Income's bancassurance channel jumped about two-and-a-half times to \$87.1 million in weighted new premiums on the back of strong alliances with local and foreign banks operating in Singapore. As a channel, these banks generated 25.3% of NTUC Income's weighted life insurance new business premium in 2010, up from 9.1% in 2009.

Gross premium for general insurance business contracted slightly to \$301.8 million. However, motor insurance bucked industry trend by registering a 3.5% growth in premiums to \$244.4 million.

#### LIFE INSURANCE

In 2010, NTUC Income remained as Singapore's leading insurer with a record \$344.1 million in weighted life insurance new business premiums.

The total gross premium collected for 2010 was \$3.5 billion, comprising \$2.1 billion in single premiums and \$1.4 billion in regular premiums. This included group and health insurance.

The total investment return for Life Insurance Participating Fund in 2010 was 5.9% against 12.0% in 2009. The Board accepted the Appointed Actuary's recommendation to pay out total bonus amounting to \$320.3 million. The payments are in line with the assurance given to policyholders that bonus payouts will be fair and consistent with the experience of the Life Fund.

For the group and health business, gross premiums grew by 1.1% to \$508.0 million from \$502.5 million in 2009. NTUC Income insures about 800,000 lives under its IncomeShield plans, making it the biggest insurer for shield plans.

#### **GENERAL INSURANCE**

Gross premium for general insurance for 2010 was \$301.8 million, a slight decline of 8.6% from 2009. Overall, the general insurance business registered a net operating gain of \$82.5 million in 2010 compared to \$36.6 million in 2009. Our total market share for 2010 was 10.5%, including 20.8% for the motor business.

Motor premiums grew by 3.5% to \$244.4 million in 2010. The motor industry continues to combat issues plaguing the industry such as fraudulent claims and unsustainable premium rates. However, NTUC Income took measures to address these issues and turned around the business to achieve a positive underwriting result for the year. In recognition of the continued support of customers, NTUC Income will make a one-off \$50 rebate to all private car owners who renew their motor policies in 2011. This will result in a total payout of about \$5.0 million.

### **DIRECTORS' REPORT** FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

#### SHAREHOLDERS

Taking into account the results for the year, the Directors propose a total dividend of 8.0% comprising a normal dividend of 6.0% and a special dividend of 2.0% for the financial year ended 31 December 2010.

#### **OUR STRENGTH AND CORPORATE GOVERNANCE**

NTUC Income remains strong financially. Financial strength is especially critical in times of market volatility and turbulence. We will continue to consolidate our financial position and operate prudently. At the same time, we will continue to invest to expand and deepen our capabilities in areas such as risk management and operational effectiveness. We aim to institutionalise a robust risk management culture across the organisation.

We will continue to practise high standards of corporate governance, transparency and disclosure in line with best practices and industry standards.

#### **SOCIAL ENTERPRISE**

As a social enterprise, NTUC Income is made different from other insurance companies. We remain committed to our social role to provide essential insurance cover that is accessible and affordable.

We are firmly committed to NTUC Social Enterprise (SE) Vision 2015, which is to double the amount of good we do for the customers we serve. In line with this vision, we will strive to maximise the value of our products for our customers and to set the standards for the insurance industry to become the most ethical insurer. In the pursuit of these objectives, we will continue to operate with prudence, maintain a high level of solvency and ensure financial sustainability.

#### **CORPORATE SOCIAL RESPONSIBILITY**

Complementing our social mission is our Corporate Social Responsibility programme which aims to benefit needy people in Singapore. Among the key initiatives in 2010 was the launch of OrangeAid, our flagship vehicle to help disadvantaged children and youths in Singapore. Under OrangeAid, NTUC Income will commit 1.0% of its annual insurance operating profits to adopted charities, initiate fundraising as well as spur volunteerism among our staff, bearing all costs related to their participation in charitable work and recognise their contributions to society. In April, we launched the Income Family Micro-Insurance Scheme (IFMIS), which pays out \$5,000 in the event the main caregiver of low-income households with young children passes away or becomes totally and permanently disabled. During the year, we also contributed \$1.0 million to the Labour Movement U Care Fund as well as \$150,000 to Assumption Pathway School's (APS) Montfort Challenge. Our involvement with APS also entailed participation of our staff to help these academicallychallenged students to meet various challenges.

#### **CONCLUSION**

We owe our success to the ongoing support and commitment of the National Trades Union Congress, its affiliated unions and cooperatives, our business partners, customers and staff. We are deeply appreciative to all of them and look forward to their continuing support and commitment as we work hard to advance NTUC Income, and to contribute and help fulfill NTUC's SE Vision 2015.

For and on behalf of the Board of Directors

Ng Kee Choe Chairman

22 March 2011

# DIRECTORS' REPORT FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

#### 2010 PROFIT & LOSS - AN OVERVIEW

S\$ IN MILLION	FY 2010	FY 2009
Insurance Underwriting Profit	68.3	57.2
Interest, Dividend & Other Income	97.7	95.4
Insurance Operating Results	166.0	152.6
Change in Fair Value Gains of Investments	61.8	207.3
Net Operating Surplus	227.8	359.9
Less:		
Restitution of Expenses	(0.4)	(4.3)
Transfer to Surplus for Future Distribution	(31.0)	(31.5)
Fair Value Loss through reserve	(2.3)	-
Levy	(14.6)	(35.4)
Total Comprehensive Income	179.5	288.7

#### 2010 PROFIT & LOSS - BY FUNDS

S\$ IN MILLION	FY2010	FY2009
Life Insurance Par Fund	35.7	46.2
Investment Linked Fund	(1.0)	(1.5)
Life Insurance Non Par Fund	65.0	138.4
General Insurance Fund	82.5	36.6
Shareholders' Fund	45.6	140.2
Net Operating Surplus	227.8	359.9
Less:		
Change in Fair Value Gains of Investments	(61.8)	(207.3)
Insurance Operating Results	166.0	152.6

# **BOARD OF DIRECTORS**

#### **NG KEE CHOE**

#### Chairman

Mr Ng Kee Choe was first appointed to the Board on 28 May 2004 and was appointed as the Chairman on 20 May 2005.

He was last re-appointed by the Founder Member on 30 May 2008.

Mr Ng is also the Chairman of Singapore Power Ltd and SP AusNet, and President-Commissioner of PT Bank Danamon Indonesia Tbk. His other board directorships include Singapore Airport Terminal Services Ltd, Capitaland Ltd and Singapore Exchange Limited. He is also the Chairman of Tanah Merah Country Club, and a member of the Temasek Advisory Panel and the Advisory Council of China Development Bank. Mr Ng was Vice-Chairman of DBS Group Holdings and retired from his executive position in July 2003 after 33 years of service with DBS.

#### **MATTHIAS YAO**

#### **Deputy Chairman**

Mr Matthias Yao was first appointed to the Board on 15 September 1999 and last re-appointed by the Founder Member on 30 May 2008. He is the Chairman of the Human Resource & Remuneration Committee and the Nominating Committee. He is also a member of the Risk Management Committee and Audit Committee.

Mr Yao is currently the Mayor of South East District and Deputy Speaker of Parliament. In 1999, he was appointed Minister of State in the Prime Minister's Office and served as Deputy Secretary General in NTUC. He left NTUC in 2004 to become the Mayor of South East District. He continues to serve the Labour Movement as the Vice-Chairman of NTUC Club Management Council and is currently an Adviser to five trade unions. He is also a Trustee of the NTUC Eldercare Trust and a board member of the Housing & Development Board.

#### **TAN SUEE CHIEH**

#### **Director and Chief Executive**

Mr Tan Suee Chieh was appointed NTUC Income's Chief Executive on February 2007. He has served on the NTUC Income Board of Directors since 2003 and was last re-elected as director representing the Ordinary and Participating Members on 29 May 2009.

Mr Tan graduated with first class honours from the London School of Economics in 1981 and is a qualified actuary. He was a past president of the Life Insurance Association of Singapore. Mr Tan was the Managing Director for Prudential plc's businesses in Hong Kong, Malaysia and Singapore when he left in 2001 to pursue a Masters in Social Organisational Psychology at the Columbia University in New York. He joined the SHL Group plc in 2003 as President for the Asia Pacific Region.

Mr Tan's current directorships include the Info-communications Development Authority of Singapore, NTUC Choice Homes Cooperative Ltd and International Cooperative and Mutual Insurance Federation. Mr Tan is also the Co-Chairman of the Institute of Service Excellence@SMU, Vice Chairman of the Singapore Children's Society Executive Committee and a member of Human Capital Leadership Institute Governing Council.

## **BOARD OF DIRECTORS**

#### **GABRIEL TEO**

#### Director

Mr Gabriel Teo was appointed to the Board on 24 May 2002 and was last re-appointed by the Founder Member on 30 May 2008. He is the Chairman of the Investment Committee and a member of the Nominating Committee and Human Resource & Remuneration Committee. Mr Teo runs his own consultancy firm, Gabriel Teo & Associates Pte Ltd. Prior to starting his own practice, he spent more than 20 years in the banking industry in the region, holding senior appointments with global institutions. He was Head of Corporate Banking at Citibank, Chief Executive Officer of Chase Manhattan Bank and Regional Managing Director of Bankers Trust. Currently, he serves on the boards of several other corporates as well as non-profit organisations.

#### **TAN PENG HENG**

#### Director

Mr Tan Peng Heng was appointed to the Board on 28 May 2004 and was last re-elected as director representing Institutional Members on 29 May 2009. He is a member of the Human Resource & Remuneration Committee, Nominating Committee and Risk Management Committee. Mr Tan works in Qioptiq Singapore Pte Ltd. He is the Manager of Prototype Department dealing with Electro-Optics research, processes and products development. He is the current President of the Singapore Industrial & Services Employees' Union.

#### TAN CHENG HAN

#### Director

Prof Tan Cheng Han was appointed to the Board on 20 May 2005 and was last re-appointed by the Founder Member on 30 May 2008. He is a member of the Audit Committee, Human Resource & Remuneration Committee and Nominating Committee. Prof Tan is currently a Professor and Dean of the National University of Singapore's Faculty of Law, as well as a Senior Counsel and Specialist Judge. He is the Chairman of the Advisory Committee on Move-On and Film Orders, a Commissioner of the Competition Commission of Singapore, and a board member of several listed companies.

#### SOH KIM SOON

#### Director

Mr Soh Kim Soon was appointed to the Board on 8 August 2006 and was last re-appointed by the Founder Member on 29 May 2009. He is the Chairman of the Risk Management Committee. Mr Soh is currently Chairman of ORIX Investment and Management Private Limited and ORIX Leasing Singapore Limited. He also serves on the boards of EnGro Corporation Limited, Juniper Capital Ventures (Pte) Ltd and Frasers Centrepoint Asset Management Ltd.

Mr Soh was previously a Senior Managing Director with DBS Bank where he held key senior positions in both business and support functions during his 29-year tenure.

#### **RON FOO**

#### Director

Mr Ron Foo was first appointed to the Board on 8 August 2006 and was last re-appointed by the Founder Member on 29 May 2009. He is the Chairman of the Audit Committee. Mr Foo was a partner in PricewaterhouseCoopers, Singapore, for more than 22 years before retiring from active service in December 2005. He is presently a director of the SIA Engineering Company Limited and SembCorp Marine Ltd and a member of the Competition Appeal Board.

# **BOARD OF DIRECTORS**

#### **AUDREY CHIN**

#### Director

Dr Audrey Chin was first elected to the Board as director representing Ordinary and Participating Members on 30 May 2008. She is a member of the Investment Committee and Risk Management Committee. Dr Chin is the Chairman of Vietnam Investing Associates - Financials (S) Pte Ltd. She was previously the Head of Investment Services at Fortis Private Bank and Partner - Asset Allocation Strategies at Pacific Asset Management (S) Pte Ltd, as well as Executive Director of Rossignol Pte Ltd, an investment adviser providing consulting services to institutional fund managers. Between 1994 and 1999, Dr Chin was Division Head, Asset Allocation in the Economics and Strategy Department of the Government of Singapore Investment Corporation.

Dr Chin is currently a director of K-REIT Asia Management Limited and JC Trust Pte Limited. She holds a PhD in Public Policy from Rand Graduate School.

#### **PHILIP ENG**

#### Director

Mr Philip Eng was first elected to the Board as director representing Institutional Members on 30 May 2008. He is a member of the Audit Committee and Investment Committee. Mr Eng is Non-Executive Chairman of mDR Limited and Frasers Centrepoint Asset Management Ltd. He is also Executive Deputy Chairman of Hup Soon Global Corporation Ltd. He holds directorships in Hektar Asset Management Sdn Bhd, Chinese Development Assistance Council, OpenNet Pte Ltd, The Hour Glass Ltd and Asia Pacific Breweries Limited. He is a Commissioner of PT Adira Dinamika Multi Finance, Tbk, Indonesia. Mr Eng is currently Singapore's Ambassador to Greece and High Commissioner to Cyprus. He graduated from the University of New South Wales with a Bachelor of Commerce in Accountancy and is an Associate Member of the Institute of Chartered Accountants in Australia.

#### **TEO YOCK NGEE**

#### Director

Mr Teo Yock Ngee was first elected to the Board as director representing Institutional Members on 29 May 2009. He is a member of the Audit Committee. Mr Teo is an Adviser of the Amalgamated Union of Public Employees (AUPE). He was conferred as Fellow of the Ong Teng Cheong Labour Leadership Institute on 8 January 2011. He is also the Secretary for Financial Affairs, NTUC Central Committee.

Mr Teo served as a Nominated Member of Parliament from 2004 to 2006. He is the Chairman of the AUPE Foundation Co-operative Ltd and the AUPE Multi-Purpose Co-operative Ltd. He sits on the Board and Management Council of various organisations including NTUC Learning Hub Pte Ltd and the NTUC Club. He sits on the Employee Panel of the Industrial Arbitration Court.

#### **GONG WEE LIK**

#### Director

Mr Gong Wee Lik was first elected to the Board as director representing Institutional Members on 29 May 2009. He is a member of the Risk Management Committee. Mr Gong is the Centric Director for Membership Communities at the NTUC. Prior to joining the NTUC in May 2008, he was the Deputy Managing Director of the Economic Development Board (EDB), responsible for the Global Operations and Corporate Development. Between November 1996 and December 1997, Mr Gong also held concurrent appointment as Executive Director of the National Science and Technology Board (now known as Agency for Science, Technology and Research).

Mr Gong is currently a board member of NTUC Link Pte Ltd.

#### **INTRODUCTION**

NTUC Income (the "Co-operative") adopts a high standard of corporate governance consistent with best practices. Its framework of corporate governance policies and practices is in line with the Guidelines on Corporate Governance issued by the Monetary Authority of Singapore (MAS) and the Insurance (Corporate Governance) Regulations (ICGR).

NTUC Income recognises the importance of having a set of well defined corporate governance processes to enhance performance and accountability, to sustain business performance and to safeguard the interest of its stakeholders. The promotion of corporate transparency, integrity and accountability at all levels of the organisation is led by the Board and assisted by the management team.

#### **BOARD GOVERNANCE**

#### **Board Role and Responsibilities**

The Board of Directors oversees the affairs of the Co-operative, including setting its strategic direction and long term goals, and reviewing its performance.

Matters that require Board approval include corporate and financial risk taking, material acquisition and disposal of business assets, share issuance, dividend and bonus declarations, investments and risks exceeding delegated limits, and all other matters as required under the Co-operative's By-Laws.

The Board exercises stewardship in directing the Co-operative towards achieving its objectives. It ensures that the Co-operative adopts sound corporate governance practices, complies with applicable laws and regulations, and has the necessary measures in place to achieve its objectives. It monitors management performance and emphasises professionalism and honesty in all dealings, and at all levels in the organisation so as to sustain the Co-operative's standing, image and reputation.

#### **Board Composition**

The Board comprises tw	velve members as follows:
Chairman	Ng Kee Choe
Deputy Chairman	Matthias Yao
Directors	Tan Suee Chieh (Chief Executive)
	Gabriel Teo
	Tan Peng Heng
	Tan Cheng Han
	Soh Kim Soon
	Ron Foo
	Audrey Chin
	Philip Eng
	Teo Yock Ngee
	Gong Wee Lik

There were no changes to the Board composition in 2010.

The directors collectively possess a wide spectrum of core competencies such as banking, accounting, insurance, investment, legal, and risk management. There is a good mix of general business background and specialist skills. With their broad knowledge, expertise and experience from the private sector and industry, the Board provides valuable insights and advice to management. The Nominating Committee (NC) is of the view that diversity on the Board in terms of background and experience is important. It has assessed the skills of the directors and agreed that the desired competencies include finance, accounting, auditing, legal, investments, risk management, insurance and actuarial, all of which are currently represented on the Board. In line with the Guidelines on Corporate Governance, the NC is taking steps to formalise a continuous development programme for the directors which would further ensure that directors are equipped with the appropriate skills to perform their roles on the Board and Board Committees.

#### **Directors' Independence**

The MAS Guidelines on Corporate Governance and the ICGR advocate a strong and independent element on the Board so that it is able to exercise objective judgment independent from management and substantial shareholders. The NC determines the independence of the directors prior to appointment and annually, based on criteria set out in the Corporate Governance Guidelines and ICGR. Such criteria include whether a director's length of service has affected his/her independence, and any relationship with the Co-operative, its related companies or its officers that could interfere, or be reasonably perceived to interfere, with the exercise of the director's independent business judgment with a view to the best interests of the Co-operative.

The NC considers all but three directors to be independent. The non-independent directors are Mr Tan Suee Chieh who is the Chief Executive, and Mr Teo Yock Ngee and Mr Gong Wee Lik who are connected to the substantial shareholder.

#### **Board Meetings and Attendance**

The Board conducts five scheduled meetings a year and additional meetings are held when deemed necessary. At these meetings, the Board reviews the Co-operative's financial performance, corporate strategy, business plans, strategic operational issues as well as major issues and challenges that the Co-operative may face in the future. Towards the end of the financial year, it also discusses and approves the budget for the coming year. In 2010, an offsite Directors' Retreat was held in September which served as an excellent opportunity for the Board and senior management to reach a consensus on a social proposition for the Co-operative which is anchored on the Co-operative's roots as a social enterprise. The Retreat also enabled the directors to interact with senior management in an informal setting.

During the course of the year, Board approvals were also obtained through written resolutions approved by circulation.

The directors attend the Annual General Meeting, Board meetings and meetings of the Board Committees on which they serve. Meeting papers, reports and information necessary for the understanding of the matters to be reviewed during the meetings are disseminated in a timely manner, in advance of meetings.

Name of Director	I	Board	Audit Committee (AC)		Investment Committee (IC)		
	No. of meetings		No. of meetings		No. of meetings		
	Held	Attended	Held	Attended	Held	Attended	
Ng Kee Choe	5	5	-	-	-	-	
Matthias Yao	5	5	5	4	-	-	
Tan Suee Chieh	5	5	-	-	7	7	
Gabriel Teo	5	5	-	-	7	7	
Tan Peng Heng	5	5	-	-	-	-	
Tan Cheng Han	5	4	5	3	-	-	
Soh Kim Soon	5	4	-	-	-	-	
Ron Foo	5	4	5	5	-	-	
Audrey Chin	5	5	-	-	7	6	
Philip Eng	5	5	5	4	7	4	
Teo Yock Ngee	5	5	5	4	-	-	
Gong Wee Lik	5	4	-	-	-	-	

#### Directors' Attendance at Board and Board Committee Meetings in 2010

#### Directors' Attendance at Board and Board Committee Meetings in 2010

Name of Director		Risk Management Committee (RMC)		ing Committee (NC) <sup>#</sup>	Human Resource & Remuneration Committee (HRRC)	
	No. of meetings		No. of meetings		No. of meetings	
	Held	Attended	Held	Attended	Held	Attended
Ng Kee Choe	-	-	-	-	-	-
Matthias Yao	4	4	3	3	2	2
Tan Suee Chieh	4	4	-	-	-	-
Gabriel Teo	-	-	3	3	2	2
Tan Peng Heng	4	4	3	3	2	2
Tan Cheng Han	-	-	3	3	2	2
Soh Kim Soon	4	4	-	-	-	-
Ron Foo	-	-	-	-	-	-
Audrey Chin	4	4	-	-	-	-
Philip Eng	-	-	-	-	-	-
Teo Yock Ngee	-	-	-	-	-	-
Gong Wee Lik	4	3	-	-	-	-

# Additional approvals from NC were obtained via circulation

#### **Chairman and Chief Executive**

The roles of the Chairman and Chief Executive (CEO) are distinct and separate, with a clear division of responsibilities. This is consistent with the principle of ensuring a balance of power and authority. It also provides for greater accountability and independent decision making. The Chairman, Mr Ng Kee Choe, is an independent non-executive director, while the CEO, Mr Tan Suee Chieh, is a non independent executive director.

The Chairman leads the Board and ensures its effectiveness in all aspects of its role. He promotes high standards of corporate governance and steers the Board towards making sound decisions. He ensures that active and comprehensive discussions are held on all matters brought up to the Board, and encourages constructive relations between the Board and senior management.

The Chairman plays a key role at Annual General Meetings in fostering constructive dialogue between the members of the Co-operative, the Board and senior management. Members' questions and concerns are addressed at these meetings.

The CEO is the most senior executive and assumes executive responsibility for the Co-operative's business. He oversees the execution of the Co-operative's corporate and business strategy and is overall responsible for managing its operations.

#### **Board Training**

The Co-operative has an induction programme to provide new directors with structured training which includes introductory information on the Co-operative, briefings by senior management on the Co-operative's corporate profile, key performance measures, strategy, business plan and risk management.

Management ensures that the Board receives regular reports on the Co-operative's financial performance and operations, and is provided with relevant information to facilitate discussions on specific matters and issues. The Board is also regularly briefed on accounting and regulatory changes, as well as on major industry and market developments. Information on appropriate external training programmes and seminars is also circulated to the directors.

#### **Board Evaluation**

The Board has implemented an annual evaluation process which is carried out by the NC to assess the performance and effectiveness of the Board as a whole. All directors participate in the evaluation which is conducted through confidential completion of an evaluation questionnaire. The Board evaluation covers a wide range of matters including Board composition, Board process, Board accountability, standard of conduct and social impact.

The evaluation results and feedback are collated and discussed by the NC. The results of the evaluation exercise are also presented to the Board for discussion.

#### **BOARD COMMITTEES**

The Board has established five Board Committees to assist it in carrying out its oversight of the operations and business affairs of the Co-operative. The five Board Committees are the Audit, Investment, Risk Management, Nominating, and Human Resource and Remuneration Committees. The Board has delegated authority and powers to these Committees to monitor and have oversight over specific areas.

The composition of the Board Committees satisfies the independence requirements stipulated in the Guidelines on Corporate Governance and the ICGR.

Each of the Committees has its own clearly defined terms of reference which describe its objectives, composition, and key duties and responsibilities. The minutes of Board Committee meetings are circulated to the Board.

#### Audit Committee

The Audit Committe	e (AC) comprises five members as follows:
Chairman	Ron Foo
Members	Matthias Yao
	Tan Cheng Han
	Philip Eng
	Teo Yock Ngee

The AC operates within the Board-approved written terms of reference which set out the AC's authority and responsibilities as prescribed in the Guidelines on Corporate Governance issued by MAS for all major insurers.

The key duties and responsibilities of the AC are:

- To review the audit plan, results and cost-effectiveness of external audits, as well as the independence and objectivity of external auditors, on both audit and non-audit services
- To review with internal and external auditors significant accounting and financial reporting issues
- To review with management and the external auditors the financial statements of the Co-operative
- To review with internal and external auditors their evaluation of the adequacy and effectiveness of the material financial, operational and compliance controls, including the review of corporate whistle-blowing arrangements through which staff may in confidence raise concerns about possible improprieties relating to financial reporting, controls or any other matters
- To review and ensure the effectiveness of the internal audit function in terms of its organizational independence, resources, capability, practices and work plans
- To make recommendations to the Board on the appointment, re-appointment or removal of external auditors and approving the remuneration and terms of engagement of the external auditors
- To review all material related party transactions and keep the Board informed of such transactions

The Head of Internal Audit has a direct reporting line to the Chairman of the AC.

The AC met five times during the year. Internal auditors, the Chief Executive and certain senior management executives attended these meetings. The external auditors attended three of these meetings.

During the year, the AC reviewed with management the quarterly management reports, financial statements, significant accounting policies and estimates. The external auditors' audit plan, the management letter and management's response were presented to the AC and discussed with both the management and the external auditors. The AC also reviewed the internal audit plan, scope of internal audit activities and reports of internal audits and follow up reviews performed by internal audit. The AC ensures that there are processes in place for ensuring that recommendations made by internal audit, external audit and MAS are effectively dealt with on a timely manner.

In performing its functions, the AC had met up at least annually with the internal and external auditors without the presence of management.

The AC believes that, in the absence of evidence to the contrary, the system of internal controls maintained by the Co-operative's management and which was in place throughout the financial year up to the date of this report provides reasonable, but not absolute, assurance against material financial misstatements or loss, and include the safeguarding of assets, the maintenance of proper accounting records, the reliability of financial information, compliance with appropriate legislation, regulation and best practices, and the identification and containment of financial risk. The AC notes that no system of internal controls can provide absolute assurance against the occurrence of material errors, poor judgment in decision-making, human error, losses, fraud or other irregularities.

#### **Investment Committee**

The Investment Committee (IC) comprises six members as follows:

Chairman	Gabriel leo
Members	Tan Suee Chieh (Chief Executive)
	Audrey Chin
	Philip Eng
	Ken Ng (Chief Actuary)
	Peter Michael Heng (Chief Investment Officer)

Mr Lau Wing Tat, who was an independent member of the IC, stepped down as a committee member on 30 September 2010.

The IC assists the Board in ensuring the Co-operative's investment activities are managed in a prudent manner.

The key duties and responsibilities of the IC are:

- To recommend the investment policy for approval by the Board and ensure that the approved investment policy is implemented in an appropriate manner
- To review the investment policy and performance on a regular basis so that it remains appropriate, recognising among other things, changes in business profile and the economic environment
- To ensure the investment policy is consistent with the asset liability management strategies, including for new products where appropriate
- To ensure the investment policy of the participating fund is consistent with bonus strategy
- To assist the Board to discharge its responsibilities under the MAS Notice 317 through yearly review of the adequacy and relevance of the investment policy of the Co-operative - in terms of overall risk tolerance, long-term risk-return requirements and solvency position – in the light of business activities and risk profile, and present its review to the Board
- To ensure that internal control systems and risk management functions overseeing investment related activities are adequate and appropriate
- To ensure resources dedicated to the investment activities of the Co-operative are sufficient to implement and manage the approved investment policy and any other activities requested by the Board

The IC is authorised to make all investment decisions as delegated by the Board. Property investments exceeding S\$250 million in a single transaction would require the approval of the Board. The IC will report to the Board any transaction of material consequence. The IC has the discretion to refer to the Board for approval for transactions which may have wider implications beyond pure investment considerations.

The IC held a total of six regular meetings and one special meeting during the year. It considered a number of specific and major investment initiatives, including specific initiatives on asset-liability and investment management and a property investment proposal at the special meeting. In addition, the IC also reviewed the investment philosophy and asset liability management philosophy to ensure that it remained appropriate and effective over the medium term.

#### **Risk Management Committee**

The Risk Management Committee (RMC) comprises six members as follows:

Chairman	Soh Kim Soon
Members	Matthias Yao
	Tan Suee Chieh (Chief Executive)
	Tan Peng Heng
	Audrey Chin
	Gong Wee Lik

The Board delegates its risk review and oversight function to the RMC while retaining the ultimate authority.

The RMC exercises the authority delegated by the Board to provide oversight on the risk management framework and policies, to cover all material risks that include market, credit, insurance and operational risks.

The key duties and responsibilities of the RMC are:

- To approve the framework and policies for risk management
- To ensure management has established adequate systems and processes to implement robust risk management
- To identify, monitor, control and report key risks
- To highlight to the Board issues of concern on key business risks

In 2010, the Chief Risk Officer (CRO) had direct reporting relationship to the Principal Officer and direct access to the RMC, as the key person supporting the management and Board on risk issues. However, the policy has been revised such that the CRO now has a direct reporting relationship to the RMC.

The RMC held four meetings during the year. It reviewed and discussed with management the risk management strategy, the risk management plans forward, the risk management framework with the objective of further strengthening the Co-operative's risk management approaches, practices and responses to key risks. In addition, the RMC reviewed the Co-operative's liquidity risk management, counter-party risk management, country risk management and operational risk management, to establish that these risks are properly and pro-actively managed amidst the current environment and market developments.

#### **Nominating Committee**

The Nominating Committee (NC) comprises four members as follows:

Chairman	Matthias Yao
Members	Gabriel Teo
	Tan Peng Heng
	Tan Cheng Han

The key duties and responsibilities of the NC are:

- To make recommendations to the Board on all Board appointments and re-appointments including the appointment of members of the Board committees
- To determine the criteria to be applied in identifying suitable candidates, reviewing nominations and re-nominations for appointments to the Board and Board committees
- To ensure that each nominee is fit and proper and is the best and most qualified candidate nominated for the office, taking
  into account the candidate's contribution and performance, including his track record, age, experience, capabilities and
  other factors as may be deemed relevant
- To decide how the performance of the Board may be evaluated and propose performance criteria to the Board for approval
- To determine annually the independence of each director based on the definition and criteria set out in the provisions of the ICGR
- To ensure that all directors who continue in service submit themselves for re-nomination and re-election at regular intervals and at least every three years
- To decide whether a director who serves on multiple boards is able to and has been adequately discharging his or her duties, based on internal guidelines which address the competing time commitments that are faced when directors serve on multiple boards

The NC assists the Board to evaluate the suitability of candidates for appointment to the Board by ensuring that competent and qualified individuals capable of contributing to the success of the organisation are considered. It reviews and recommends all director appointments for the Board's endorsement. It also ensures that the composition of the Board comprises a diverse range of skills and expertise so that management can tap on the knowledge and experience of Board members. The NC also reviews the independence of each Board member on an annual basis.

In keeping with good corporate governance, all directors are subject to re-nomination and re-election once every three years. In addition, all new nominations to the Board require the prior approval of the MAS.

The NC is mindful that directors who serve on multiple boards may be faced with competing time commitment. Although the NC has not imposed a formal limit on the number of directorships which a director may hold, it requires each director to declare annually that he/she is able to devote sufficient time and attention to the Co-operative and to adequately discharge his/her duties as director. The NC has reviewed and is satisfied that directors who currently hold multiple board representations are able to devote adequate time and attention to discharge their duties effectively.

The NC met thrice during the year. It reviewed the Committee's terms of reference, the composition and membership of the Board and Board Committees, the criteria for the assessment of candidates for appointment to the Board and Board Committees and the skills and competencies needed on the Board. The NC also carried out the annual Board evaluation exercise.

#### Human Resource & Remuneration Committee

The Human Resource & Remuneration Committee (HRRC) comprises four members as follows:

Chairman	Matthias Yao
Members	Gabriel Teo
	Tan Peng Heng
	Tan Cheng Han

The key duties and responsibilities of the HRRC are:

- To review and recommend a framework for determining the remuneration of non-executive directors and the Chief Executive
- To review and recommend to the Board the remuneration plan for the Chief Executive
- To review and approve the remuneration plans for senior management, defined as Senior Vice Presidents and above
- To provide oversight on talent management and development of senior management
- To review and approve succession plans for senior management
- To review and approve appointments and terminations to senior management
- To review and recommend the remuneration of non-executive directors to members for approval at the Annual General Meeting

The HRRC met twice during the year. The key areas reviewed were the Committee's terms of reference, senior management compensation and succession planning for senior management. During the course of the year, the HRRC also conducted interviews of candidates for senior management appointments.

The Corporate Governance Guidelines advocate the adoption of the Principles for Sound Compensation Practices and Implementation Standards issued by the Financial Stability Board (FSB) which aim to reduce incentives that encourage excessive risk taking. The Cooperative's current compensation practices are broadly aligned to the spirit of the FSB's principles and standards. Nonetheless, the HRRC will undertake a review of the Co-operative's compensation practices to further ensure that compensation is aligned with prudent risk taking and effective supervisory oversight.

#### **REMUNERATION POLICY**

#### **Employees' Remuneration**

The Co-operative's policy is to remunerate its employees at competitive and appropriate levels, commensurate with their performance and contribution. It seeks to attract, motivate, reward and retain quality employees and foster a performance-oriented culture across the organisation. The total compensation package for employees comprises basic salary, fixed and variable bonuses, as well as other staff benefits. To ensure that its remuneration package is competitive, the Co-operative regularly reviews its base salary ranges and benefits package based on market data.

#### **Remuneration of Non-Executive Directors**

The remuneration of non-executive directors is based on a fee structure recommended by the National Trades Union Congress (NTUC) as the Founder Member of the NTUC Group of Co-operatives. The structure was approved by the Registrar of Co-operative Societies and annual approval from members is sought at the Annual General Meeting.

The approved fee structure for non-executive directors is as follows:

\$32,000 per annum to Board Chairman

\$28,000 per annum to Deputy Chairman / Chairman of Investment, Audit, or Risk Management Committee
\$24,000 per annum to Member of Investment, Audit, or Risk Management Committee / Chairmen of other Board Committees
\$20,000 per annum to Member of other Board Committees

In addition, a fee of \$50 is paid per attendance at Board meetings. There were five Board meetings in 2010.

#### Non-Executive Directors' Remuneration for 2010

		Fee for attendance			
Name of Director	Directors' Fee	at Board meetings	Total Remuneration		
Ng Kee Choe	\$32,000	\$250	\$32,250		
Matthias Yao	\$28,000	\$250	\$28,250		
Gabriel Teo	\$28,000	\$250	\$28,250		
Tan Peng Heng	\$24,000	\$250	\$24,250		
Tan Cheng Han	\$24,000	\$200	\$24,200		
Soh Kim Soon	\$28,000	\$200	\$28,200		
Ron Foo	\$28,000	\$200	\$28,200		
Audrey Chin	\$24,000	\$250	\$24,250		
Philip Eng	\$24,000	\$250	\$24,250		
Teo Yock Ngee	\$24,000	\$250	\$24,250		
Gong Wee Lik	\$24,000	\$200	\$24,200		

#### **Immediate Family Member of Directors**

The Co-operative did not employ any immediate family member of a director in 2010.

#### **Remuneration of Key Executives**

The Corporate Governance Guidelines recommend that the remuneration of at least the top five key executives be disclosed within bands of \$250,000. After careful consideration, the Board has decided not to disclose information on the remuneration of the top five key executives as the disadvantages to the Co-operative's business interests would far outweigh the benefits of such disclosure in view of the disparities in remuneration in the industry and the competitive pressures that are likely to result from such disclosure.

#### **COMMUNICATION WITH MEMBERS**

Members of the Co-operative can access relevant information on the Co-operative at its website at www.income.com.sg. Members are also given the opportunity to participate actively at the Co-operative's Annual General Meetings where they can ask questions and communicate their views. The directors, senior management and external auditors are present at these meetings to address queries and concerns raised by members.

#### **RISK MANAGEMENT STRATEGY**

#### **Risk Management Overview**

Risk management is a key element of our corporate management. The role of risk management is to ensure risks are properly identified, assessed, controlled and mitigated, so as to safeguard our financial strength and business continuity and enable us to fulfill our obligations to our customers and stakeholders. We achieve these objectives through having a risk management framework that encompasses all key areas of our operations.

This Risk Management Strategy, as formulated by the Risk Management Committee (RMC) and approved by the Board, serves to ensure that the risk management framework, processes and controls are in place to identify, assess and manage material risks consistently across all business activities.

#### **Risk Management Principles**

Risk is defined as events which have a range of probabilistic outcomes, some of which have a negative impact on the organization. Risk is a key part of our business and the objective of risk management is to ensure that these risks are properly identified, assessed, controlled or mitigated.

Under the risk management framework, risks are classified under five broad categories which are considered to be most central to our business:

- 1. Market Risk
- 2. Insurance Risk
- 3. Credit Risk
- 4. Operational Risk
- 5. Reputation Risk

#### **Risk Appetite**

- We target to assume risks which in aggregate are at levels prudent in relation to our capital strength, and which are aligned with our operational capabilities, and for which we are appropriately compensated.
- Specific risk strategies and appetite are established for each of the categories of risk. They set the boundaries within which management is expected to operate as they seek to deliver the Co-operative's business objectives.
- Each of the business lines is responsible for ensuring their business strategies align with the established risk appetite, for thoroughly evaluating and managing all risk exposures consistent with our enterprise risk policies and for earning economic returns commensurate with the level of risk assumed.
- A formal review of our risk appetite and quality of risks is undertaken on a regular basis.
- Annual review of policies and procedures that facilitate the identification and mitigation of material risks, and those relating to the monitoring and reporting of risk issues are conducted.

#### **Role and Responsibility**

The Risk Management Committee provides Board level oversight to risk management. The Risk & Compliance Committee is a management committee responsible for implementation and operationalisation of the risk management strategy. The Chief Risk Officer and the risk management team are accountable to both committees and have primary accountability to ensure that objectives of the committees are met.

The role of the Risk Management Committee is to:

- Approve and review on a regular basis the Co-operative's Risk Management Strategy, which should be commensurate with the size and nature of its activities
- Provide oversight of material risks taken by the Co-operative and set risk management policies to ensure they are consistent with the business strategies approved by the Board

The role of the Risk & Compliance Committee is to implement the Risk Management Strategy through:

- Institution of appropriate processes and procedures
- Review of material risk evaluation methodologies and approval processes
- Monitor, review and reporting of risk exposures and limits
- Shape and promote appropriate risk culture throughout the organisation

The Chief Risk Officer, supported by the Risk Management team:

- Establishes and maintains our enterprise risk management framework, key risk register, and individual risk management strategies for each broad risk category
- Has oversight of the execution of these risk management strategies across the enterprise
- Proactively partners with business units to ensure a consistent enterprise-wide assessment of risk and risk based capital

#### Management and Mitigation of Specific Risk Categories

- 1. Market Risk
  - Market Risk is the risk to NTUC Income's financial condition arising from adverse movements in the level or volatility of market prices and long term investment performance.

This risk is managed through the confluence of investment and liability management strategies (including bonus strategy for participating business).

The Investment Committee approves policies governing asset and liability risk management. The Chief Actuary ensures that the liability considerations are fully incorporated into investment decisions. Asset liabilities studies are carried out on a regular basis to aid decision making.

2. Insurance Risk

Insurance risk refers to the payment of claim upon a contingent, uncontrollable event, in return for a premium. The assumption of insurance risk to earn an economic profit is our core business. This risk is managed through the combination of underwriting and pricing.

The Insurance Risk Policy sets out the types of risks that are acceptable to us, the limits of our retention and how new risks are to be evaluated and approved.

#### 3. Credit Risk

Credit risk is the risk of default by borrowers and transactional counterparties as well as the loss of value of financial assets due to deterioration in credit quality.

The Counterparty Risk Policy puts in place a robust process of rating to be applied to credit exposure. Each credit is rated and assigned a limit which will be aggregated and monitored across different sources of counterparty risk. Absolute limits are set according to our evaluation of the credit worthiness.

#### 4. Operational Risk

Operational Risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. The key operational risks are disruption due to system failure or information security breaches, as well as legal or regulatory risks.

Operational Risks are managed through:

- Establishing and executing enterprise-wide risk management strategies for specific operational risks that could
  materially impact our ability to do business or impact our reputation
- Self Risk Assessment

Division heads are accountable for the day-to-day management of the operational risks inherent in their operations. They identify, assess, and design controls and action plans for the inherent operational risks to achieve effective internal controls

- Active engagement of the Compliance, Investment Middle Office and Legal functions in the review of new products and development of operational risk management tools and mitigation strategies
- Risk audits by the Risk Management function on specific areas of concern to identify possible gaps or weaknesses

#### 5. Reputation Risk

Our business relies on our reputation and the trust our policyholders place in us for their financial security. We are committed to continue to earn this trust by reinforcing fair and ethical practices, supported by strong compliance and corporate governance structures and processes.

The risk management strategy ensures that risks are properly identified, assessed, controlled and mitigated. The strategy is tailored to our organisation and business structure to ensure that it is relevant and effective. From time to time, we will review the strategy to ensure that it remains so and it does provide the safeguards and assurances that our business is soundly run.

I am pleased to submit my report on the financial health of the Co-operative.

For 2010, economic recovery remained on a secure footing, following the trend witnessed in the second half of 2009. The Co-operative remains financially sound and insurance contract provisions are sufficient to meet future obligations. The overall growth in our assets was \$3.0 billion and \$2.8 billion for insurance contract provisions.

Insurance Funds	1*	* Net Assets (\$million)			Insurance Contract Provisions (\$million)		
	31-Dec-09	31-Dec-10	% change	31-Dec-09	31-Dec-10	% change	
Life Insurance Funds							
Participating Fund	18,383	21,026	14.4%	18,241	20,856^	14.3%	
Non-Participating Fund	1,555	1,764	13.4%	983	1,098	11.7%	
Investment-Linked Fund	1,270	1,310	3.1%	1,267	1,307	3.2%	
General Insurance Fund	1,056	1,127	6.7%	538	581	8.0%	
Total Insurance Funds	22,264	25,227	13.3%	21,029	23,842	13.4%	

Net assets is the assets net of other liabilities.

Includes investment contract liabilities of \$243.7 million. ۸

The insurance contract provisions are valued on the statutory risk-based capital (RBC) basis, taking into account of all contractual liabilities. For the Life Insurance Participating Fund, total insurance contract provisions include non-guaranteed policy liabilities and an allowance for future bonuses. This year, based on our investigation of recent experience we have updated our reserving assumption for future lapses to reflect improvements in experience. The net effect of this was a reduction in insurance contract provisions of \$317.7 million.

One of my duties as the Appointed Actuary is to recommend to the Board, the bonus rates to be allocated to the Co-operative's participating policyholders. In making these recommendations, I performed a series of financial investigations and followed a set of principles agreed with the Board to ensure fairness and sustainability of bonus rates.

In 2008 and 2009, bonus scales were restructured, with the aim of slowing down the build up of guarantees over time to improve financial strength of the Fund. 2010 marks the first year upon completion of the entire exercise.

Investment return is a key consideration for surplus distribution. The return for the Life Insurance Participating Fund in 2010 was at 5.9%, with long term returns remaining in line with expectations.

My recommendation is to maintain the same annual bonus scale as declared and adopt the restructured special bonus scales as planned. With this, the total cost of bonus would amount to \$320.3 million. This includes \$58.8 million bonus paid in anticipation of surplus for termination policies in year 2010. Details on bonus rates are set out in Appendix A.

A summary of the financials after taking account of the cost of bonus:

(in \$million)	Life Insurance Participating Fund	Life Insurance Non-Par Fund	Investment Linked Fund	General Insurance Fund
Accumulated Surplus held in Insurance Funds as at 31 Dec 2009	141.5	149.3	3.5	517.5
Add Investment Income from Surplus Account	0.2	NA	NA	NA
Add Net Surplus for the year <sup>^</sup>	35.5	65.2	(1.1)	82.6
Add / (less) transfer between insurance funds	0.0	35.5	0.0	(35.5)
Less transfer to reserve for future distribution	0.0	66.5	0.0	0.0
Less transfer to Shareholders' Fund	6.5	6.8	0.0	16.5
Accumulated Surplus held in Insurance Funds as at 31 Dec 2010	170.7	176.7	2.4	548.1

۸ Net of Allocation of management expenses excluding investment income from surplus account.

I recommended to the Board of Directors a transfer of one-ninth of the total cost of bonus, or \$35.5 million, to the Life Insurance Participating Fund Surplus Account. In addition, we will continue to transfer 18.3% of this amount (or \$6.5 million) to the Shareholders' Fund.

I also recommend a transfer to the Shareholders' Fund of \$6.8 million from the Life Insurance Non-Participating Fund and \$16.5 million from the General Insurance Fund.

For investment linked business, new business are written out of the non unit account of the Investment Linked Fund. As such, I do not recommend any transfer to the Shareholders' Fund from the Investment Linked Fund in order to support the business and maintain financial strength.

**KEN NG** FIA, FSAS Appointed Actuary

Singapore, 22 March 2011

#### Appendix A

**BONUS RATES** 

#### Annual bonus and Compounding rates (a)

Bonus Series	2010 Annual Bonus Rates	2010 Compounding Rates
EV – Ltd Pay Living/Protection (LPLP)	\$13	1.30%
EV – PayMyUni	\$13	1.30%
EV – Revosave	\$13	1.30%
EV – Vivolife	\$7	0.70%
EV – Reach	\$10	1.00%
EV – Dreamsaver	n.a.	n.a.
EV – SAiL	\$16	1.60%
LP – Whole Life Policy	\$13	1.30%
LP – Harvest Policy (Ver 1)	\$11	1.10%
LP – Growth Policy	\$10	1.00%
LP – Endowment & Harvest Policy (Ver 2)	\$13	1.30%
CB – Whole Life Policy	\$15	1.50%
CB – Others	\$15	1.50%
DP – Whole Life Policy	\$15	1.50%
DP – Others	\$15	1.50%
SB – Whole Life Policy	\$15	1.50%
SB – Others	\$15	1.50%
AD	\$40	4.75%
Annuity – Y	0.00%	0.00%
Annuity – H	1.00%	1.00%
Annuity – K	2.50%	2.50%
Annuity – K1	2.00%	2.00%
Paid-up policies	\$0	0.00%

Note:

- Annual bonus rates are quoted per \$1,000 sum assured. For participating annuities, they are quoted as percentage addition to monthly annuity payment.
- There are special features for some plans and bonus series.

These bonuses will be declared on policies in force as at 31 December 2010. They will vest on 1 April 2011 or the second policy anniversary of the policy, whichever is later. For regular premium policies, it is subject to payment of the full year's premium to the policy anniversary in 2010. For annuities, bonus is added on their policy anniversaries from 1 April 2011 to 31 March 2012.

#### Appendix A (continued)

**BONUS RATES (CONTINUED)** 

#### (b) Terminal Bonus

		or Deaths & Maturiti	es	For Surrenders					
Policy Year	Whole Life	Endowment, Harvest (v2)	Growth Harvest (v1)	Whole Life	Endowment Harvest (v2)	Growth Harvest (v1)			
5	125%	95%	102%	80%	56%	62%			
10	72%	58%	61%	59%	45%	48%			
15	57%	47%	49%	45%	36%	37%			
20	50%	42%	43%	50%	42%	43%			
25	46%	40%	40%	46%	40%	40%			
30	44%	38%	38%	44%	38%	38%			
35	42%	36%	36%	42%	36%	36%			
40	41%	35%	35%	41%	35%	35%			

#### **CB** Series

	For Deaths	& Maturities	For Surrenders			
Policy Year	Whole Life	Endowment	Whole Life	Endowment		
5	102%	89%	62%	52%		
10	56%	50%	25%	20%		
15	43%	39%	31%	28%		
20	37%	35%	26%	24%		
25	35%	32%	35%	32%		
30	33%	31%	33%	31%		
35	NA	NA	NA	NA		
40	NA	NA	NA	NA		

#### EV Series – part 1

Policy YearLtd Pay Whole Li5146%10155%	fe PayMyUni	Revosave	Vivolife	Ltd Pay			
	4 = 60/		vivonie	Whole Life	PayMyUni	Revosave	Vivolife
10 155%	156%	80%	0%	90%	95%	30%	0%
	165%	125%	50%	99%	102%	70%	0%
15 165%	166%	150%	100%	110%	109%	105%	50%
20 176%	187%	170%	150%	155%	120%	145%	100%
25 187%	197%	188%	185%	176%	185%	175%	150%
30 200%	NA	NA	185%	188%	NA	NA	185%
35 213%	NA	NA	188%	200%	NA	NA	188%
40 227%	NA	NA	195%	214%	NA	NA	195%

#### Appendix A (continued)

#### **BONUS RATES (CONTINUED)**

#### Terminal Bonus (continued) (b)

EV Series – part 2

F	or Deaths & Maturitie	S	For Surrenders				
Reach	Dreamsaver	SAiL	Reach	Dreamsaver	SAiL		
50%	400%	185%	25%	0%	170%		
80%	950%	195%	70%	900%	180%		
NA	NA	240%	NA	0%	220%		
NA	NA	285%	NA	0%	266%		
NA	NA	332%	NA	0%	316%		
NA	NA	384%	NA	0%	374%		
NA	NA	NA	NA	0%	NA		
NA	NA	NA	NA	0%	NA		
	Reach           50%           80%           NA           NA           NA           NA           NA           NA           NA           NA	ReachDreamsaver50%400%80%950%NANANANANANANANANANANANANANA	50%         400%         185%           80%         950%         195%           NA         NA         240%           NA         NA         285%           NA         NA         332%           NA         NA         384%           NA         NA         NA	Reach         Dreamsaver         SAiL         Reach           50%         400%         185%         25%           80%         950%         195%         70%           NA         NA         240%         NA           NA         NA         285%         NA           NA         NA         332%         NA           NA         NA         384%         NA           NA         NA         NA         NA	Reach         Dreamsaver         SAiL         Reach         Dreamsaver           50%         400%         185%         25%         0%           80%         950%         195%         70%         900%           NA         NA         240%         NA         0%           NA         NA         285%         NA         0%           NA         NA         332%         NA         0%           NA         NA         384%         NA         0%           NA         NA         NA         0%         0%		

#### **Other Series**

		For Deaths & M	aturities		For Surrenders				
Policy Year	SB Series (WL)	SB Series (Endowment)	DP Series	AD Series	SB Series (WL)	SB Series (Endowment)	DP Series	AD Series	
5	59%	52%	0%	25%	27%	22%	0%	NA	
10	40%	37%	0%	25%	12%	9%	0%	15%	
15	34%	31%	30%	25%	23%	21%	19%	15%	
20	31%	29%	28%	25%	21%	19%	18%	25%	
25	30%	28%	28%	25%	30%	28%	28%	25%	
30	29%	28%	28%	25%	29%	28%	28%	25%	
35	29%	28%	27%	25%	29%	28%	27%	25%	
40	28%	27%	NA	25%	28%	27%	NA	25%	

Special bonus above is calculated as percentage of accumulated bonus, and applicable to the policies reaching the specified events above during year 2011. For Dreamsaver, special bonus rates are declared as a percentage of monthly premium.

# **STATEMENT BY DIRECTORS**

In the opinion of the directors,

- (a) the consolidated financial statements of the Group as set out on pages 26 to 93 are drawn up so as to give a true and fair view of the state of affairs of the Group as at 31 December 2010 and of the results of the business, changes in equity and cash flows of the Group for the financial year ended 31 December 2010; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Co-operative will be able to pay its debts as and when they fall due.

On behalf of the Board of Directors

Ng Kee Choe Chairman

Singapore, 22 March 2011

Ron Foo Director

lleen

Tan Suee Chieh Principal Officer

### INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF NTUC INCOME INSURANCE CO-OPERATIVE LIMITED

#### **REPORT ON THE FINANCIAL STATEMENTS**

We have audited the accompanying financial statements of NTUC Income Insurance Co-operative Limited and its subsidiaries (the "Group") set out on pages 26 to 93, which comprise the consolidated balance sheet of the Group as at 31 December 2010, the consolidated statement of comprehensive income, the consolidated statement of changes in equity, and consolidated statement of cash flows of the Group for the financial year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Co-operative Societies Act (the "Act") and Singapore Financial Reporting Standards, and for devising and maintaining a system of internal accounting controls sufficient to provide reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition, that transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair profit and loss accounts and balance sheets and to maintain accountability of assets.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

As stated in Note 2(r) and 17 of the financial statements, the share capital and treasury shares of the Co-operative do not qualify as equity in accordance with the provisions of Financial Reporting Standard 32, Financial Instruments: Presentation, and should instead be classified as financial liabilities. Had it been done, the share capital of \$438,713,000 (2009: \$438,613,000) and the corresponding treasury shares of \$14,159,000 (2009: \$14,159,000) would be reflected as liabilities, and dividends paid of \$38,432,000 (2009: \$12,898,000) would be reflected as a finance cost in the respective preceding years instead of a distribution to participating members.

In our opinion, except for the presentation of the share capital and treasury shares as equity, and dividends as a distribution to participating members, the consolidated financial statements of the Group are properly drawn up in accordance with Singapore Financial Reporting Standards so as to give a true and fair view of the state of affairs of the Group as at 31 December 2010, and the results, changes in equity and cash flows of the Group for the financial year ended on that date.

### **INDEPENDENT AUDITOR'S REPORT** TO THE MEMBERS OF NTUC INCOME INSURANCE CO-OPERATIVE LIMITED

#### **REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS**

In our opinion,

- proper accounting and other records have been kept; and (a)
- (b) the receipts, expenditure and investment of monies and the acquisition and disposal of assets by the Co-operative and the Group during the financial year have been in accordance with the By-laws of the Co-operative and the provisions of the Cooperative Societies Act, Chapter 62.

Pathler UP

PricewaterhouseCoopers LLP Public Accountants and Certified Public Accountants

Singapore, 22 March 2011

### CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 2010

				The G	roup				
		2010							
			Life						
		Life	Insurance	Investment	General	Share holders'			
	Note	Insurance Par Fund	Non-Par Fund	Linked Fund	Insurance Fund	Fund	Total		
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000		
ASSETS									
Property, plant and equipment	5	7,894	-	-	-	-	7,894		
Intangible assets	6	26,222	-	-	-	-	26,222		
Investment properties	7	1,055,786	-	-	-	-	1,055,786		
Investment in associated companies	9	301,665	-	-	-	-	301,665		
Other financial assets	10	17,891,731	1,693,492	1,284,318	1,094,203	379,105	22,342,849		
Loans	11	868,932	-	-	157	-	869,089		
Derivative financial instruments	12	276,254	1,261	6,869	1,379	12,075	297,838		
Reinsurers' share of insurance contract									
provisions	13	-	-	-	33,488	-	33,488		
Insurance and other receivables	14	100,612	30,728	31,691	12,824	25,658	201,513		
Cash and cash equivalents	15	1,018,980	87,321	38,424	65,629	10,232	1,220,586		
		21,548,076	1,812,802	1,361,302	1,207,680	427,070	26,356,930		
LIABILITIES									
Insurance contract provisions	13	20,612,165	1,097,687	1,307,145	614,264	-	23,631,261		
Investment contract liabilities		243,654	-	-	-	-	243,654		
Derivative financial instruments	12	64,821	-	3,904	-	5,139	73,864		
Insurance and other payables	16	455,383	49,042	47,896	47,681	17,807	617,809		
		21,376,023	1,146,729	1,358,945	661,945	22,946	24,566,588		
NET ASSETS		172,053	666,073	2,357	545,735	404,124	1,790,342		
SHARE CAPITAL AND RESERVES									
Share capital	17		_	-		438,713	438,713		
Treasury shares			_		-	(14,159)	(14,159		
Reserves for future distribution	18	-	489,401			-	489,401		
Fair value reserve		_	-	_	(2,311)	(50)	(2,361		
Accumulated deficit of					(	()	(_)=01		
shareholders' fund	25	-	-	-	-	(20,380)	(20,380		
Accumulated surplus of									
insurance funds									
- Life insurance par fund	24	170,660	-	-	-	-	170,660		
- Other insurance funds	25	-	176,672	2,357	548,046	-	727,075		
		170,660	666,073	2,357	545,735	404,124	1,788,949		
Non controlling interest		1,393	-	-	-	-	1,393		

### CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 2010

		The Group							
		2009							
	Note	Life Insurance Par Fund \$'000	Life Insurance Non-Par Fund S'000	Investment Linked Fund \$'000	General Insurance Fund \$'000	Share holders' Fund \$'000	Total \$'000		
ASSETS			<i></i>	<i></i>	,	<i></i>	<i></i>		
Property, plant and equipment	5	13,669	-	-	-	-	13,669		
Intangible assets	6	20,810	-	-	-	-	20,810		
Investment properties	7	1,018,632	-	-	-	-	1,018,632		
Investment in associated companies	9	273,523	-	-	-	-	273,523		
Other financial assets	10	15,445,435	1,503,481	1,234,494	999,065	357,875	19,540,350		
Loans	11	761,990	-	-	1,229	82	763,301		
Derivative financial instruments	12	100,957	965	1,339	1,028	912	105,201		
Reinsurers' share of insurance									
contract provisions	13	-	-	-	38,371	-	38,371		
Insurance and other receivables	14	98,160	29,501	19,194	13,401	39,422	199,678		
Cash and cash equivalents	15	924,912	88,457	31,569	80,890	31,621	1,157,449		
		18,658,088	1,622,404	1,286,596	1,133,984	429,912	23,130,984		
LIABILITIES									
Insurance contract provisions	13	17,996,919	982,595	1,266,590	576,628	-	20,822,732		
Investment contract liabilities		244,527	-	-	-	-	244,527		
Derivative financial instruments	12	63,102	-	2,340	-	1,978	67,420		
Insurance and other payables	16	212,062	67,586	14,206	39,901	45,636	379,391		
		18,516,610	1,050,181	1,283,136	616,529	47,614	21,514,070		
NET ASSETS		141,478	572,223	3,460	517,455	382,298	1,616,914		
SHARE CAPITAL AND RESERVES									
Share capital	17	-	-	-	-	438,613	438,613		
Treasury shares		-	-	-	-	(14,159)	(14,159		
Reserves for future distribution	18	-	422,957	-	-	-	422,957		
Accumulated deficit of									
shareholders' fund	25	-	-	-	-	(42,156)	(42,156		
Accumulated surplus of insurance funds									
- Life insurance par fund	24	141,478	-	-	-	-	141,478		
- Other insurance funds	25	-	149,266	3,460	517,455	-	670,181		
Total equity		141,478	572,223	3,460	517,455	382,298	1,616,914		

The Group

		The Group 2010						
	-		Life					
		Life	Insurance	Investment	General	Share		
		Insurance	Non-Par	Linked	Insurance	holders'		
	Note	Par Fund	Fund	Fund	Fund	Fund	Total	
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
Gross premiums		2,862,323	508,036	141,299	301,844	-	3,813,502	
Reinsurance premiums		(15,616)	(102,356)	-	(18,306)	-	(136,278)	
Net premiums		2,846,707	405,680	141,299	283,538	-	3,677,224	
Fee and other income	19	21,654	819		2,290	2,068	26,831	
Net investment income and fair								
value gains	20	1,131,739	48,024	78,308	60,910	47,459	1,366,440	
Total		4,000,100	454,523	219,607	346,738	49,527	5,070,495	
Benefits and claims								
Gross claims, surrenders and annuities		1,238,383	282,355	176,961	157,894	-	1,855,593	
Bonus to policyholders	13	261,476	-	-	-	-	261,476	
Increase in insurance contract								
provisions	13	2,321,658	104,684	40,555	39,065	-	2,505,962	
Less: Reinsurers' share of insurance benefits and claims		(7,518)	(59,430)	-	(8,238)	-	(75,186)	
Net insurance benefits and claims		3,813,999	327,609	217,516	188,721	-	4,547,845	
Expenses								
Selling expenses		100,317	18,728	1,689	31,722	-	152,456	
Management expenses	21	50,102	43,135	1,444	43,800	3,898	142,379	
Total claims and expenses		3,964,418	389,472	220,649	264,243	3,898	4,842,680	
Net operating surplus / (deficit)		35,682	65,051	(1,042)	82,495	45,629	227,815	
Allocation of management and selling expenses		485	115	(61)	103	(642)	_	
Transfer to insurance contract				. ,				
provisions	13	(32,432)	-	-		-	(32,432)	
Transfer to Shareholders' Fund		(6,500)	(6,803)	-	(16,520)	29,823	-	
Contribution to Central Co-operative Fund		-	-	-	-	(25)	(25)	
Contribution to Singapore Labour Foundation		-	-	-	-	(14,577)	(14,577)	
Share of result of associated companies		31,998	-	-	-	-	31,998	
Net surplus / (deficit) for the year		29,233	58,363	(1,103)	66,078	60,208	212,779	

		The Group 2009						
	Note	Life Insurance Par Fund \$'000	Life Insurance Non-Par Fund \$'000	Investment Linked Fund \$'000	General Insurance Fund \$'000	Share holders' Fund \$'000	Total \$'000	
Gross premiums		2,196,304	502,543	106,559	330,198	-	3,135,604	
Reinsurance premiums		(8,252)	(99,780)	-	(21,476)	-	(129,508)	
Net premiums		2,188,052	402,763	106,559	308,722	-	3,006,096	
Fee and other income	19	17,149	765	-	4,680	-	22,594	
Net investment income and fair value gains	20	1,952,163	131,444	303,105	23,888	141,925	2,552,525	
Total		4,157,364	534,972	409,664	337,290	141,925	5,581,215	
Benefits and claims								
Gross claims, surrenders and annuities		1,563,343	255,004	88,020	207,706	-	2,114,073	
Bonus to policyholders	13	370,400	-	-	-	-	370,400	
Increase in insurance contract provisions	13	2,048,454	136,074	321,270	29,752	-	2,535,550	
Less: Reinsurers' share of insurance benefits and claims		(2,015)	(56,119)	-	(13,939)	-	(72,073)	
Net insurance benefits and claims		3,980,182	334,959	409,290	223,519	-	4,947,950	
Expenses								
Selling expenses		80,402	17,471	736	32,143	-	130,752	
Management expenses	21	50,549	44,116	1,178	45,001	1,780	142,624	
Total claims and expenses		4,111,133	396,546	411,204	300,663	1,780	5,221,326	
Net operating surplus / (deficit)		46,231	138,426	(1,540)	36,627	140,145	359,889	
Allocation of management and selling expenses	13	4,317	-	-	(4,317)	-	-	
Transfer to insurance contract provisions	13	(20,492)	-	-	-	-	(20,492)	
Transfer to Shareholders' Fund		(8,400)	(21,388)	-	(7,325)	37,113	-	
Transfer between Insurance Fund		-	-	5,000	(5,000)	-	-	
Contribution to Central Co-operative Fund		_	-	_	-	(25)	(25)	
Contribution to Singapore Labour Foundation		-	-	-	-	(35,352)	(35,352)	
Share of result of associated companies		16,175	-	-	-	-	16,175	
Net surplus for the year		37,831	117,038	3,460	19,985	141,881	320,195	

	Note	The Group 2010					
		Life Insurance Par Fund \$'000	Life Insurance Non-Par Fund \$'000	Investment Linked Fund \$'000	General Insurance Fund \$'000	Share holders' Fund \$'000	Tota \$'000
Net surplus / (deficit) for the year		29,233	58,363	(1,103)	66,078	60,208	212,779
Other comprehensive income:							
Financial assets, available-for-sale:							
Fair value gain/(loss) through reserve		1,294	-	-	(2,311)	(50)	(1,067)
Transfer to reserves for future distribution	18	-	(30,957)	-	-	-	(30,957)
Share in other comprehensive loss of associated companies	9	(1,614)	-	-	-	-	(1,614)
Transfer to insurance contract provision	13	1,614	-	-	-	-	1,614
Change in liabilities for insurance contracts arising from unrealised available-for-sale net gains		(1,294)	-	_	-	-	(1,294)
Total comprehensive income		29,233	27,406	(1,103)	63,767	60,158	179,461
Net surplus / (deficit) for the year excluding non controlling interest		29,182	58,363	(1,103)	66,078	60,208	212,728
Non controlling interest		51	-	-	-	-	51
		29,233	58,363	(1,103)	66,078	60,208	212,779
Total comprehensive income / (loss) excluding non controlling interest		29,182	27,406	(1,103)	63,767	60,158	179,410
Non controlling interest		51	-	-	-	-	51
		29,233	27,406	(1,103)	63,767	60,158	179,461

		The Group 2009					
			Life				
		Life	Insurance	Investment	General	Share	
		Insurance	Non-Par Fund \$'000	Linked Fund \$'000	Insurance Fund \$'000	holders'	
	Note	Par Fund				Fund	Total \$'000
		\$'000				\$'000	
Net surplus for the year		37,831	117,038	3,460	19,985	141,881	320,195
Other comprehensive income:							
Financial assets, available-for-sale:							
Fair value gain through reserve		42,885	-	-	-	-	42,885
Transfer to reserves for future							
distribution	18	-	(31,477)	-	-	-	(31,477)
Change in liabilities for insurance contracts arising from unrealised							
available-for-sale net gains		(42,885)	-	-	-	-	(42,885)
Total comprehensive income		37,831	85,561	3,460	19,985	141,881	288,718

### **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

	_	The Group 2010					
		Life Insurance	Life Insurance Non-Par	Investment Linked	General Insurance	Share Holders'	
	Note	Par Fund \$'000	Fund \$'000	Fund \$'000	Fund \$'000	Fund \$'000	Total \$000
SHARE CAPITAL		<i></i>	<u> </u>	<i></i>	<i></i>	<i></i>	
At 1 January 2010		-	-	-	-	438,613	438,613
Issuance of participating shares	17	-	-	-	-	1,998	1,998
Redemption of participating							
shares	17	-	-	-	-	(1,898)	(1,898)
At 31 December 2010		-	-	-	-	438,713	438,713
At 1 January 2009		-	-	-	-	437,961	437,961
Issuance of participating shares	17	-	-	-	-	3,626	3,626
Redemption of participating	17					(2.074)	(2.074)
shares At 31 December 2009	17		-	-		(2,974) 438,613	(2,974) 438,613
						130,013	130,013
ACCUMULATED SURPLUS		111 170	140.366	2.460	E17 4FF	(12 156)	760 503
At 1 January 2010		141,478	149,266	3,460	517,455	(42,156)	769,503
Net surplus / (deficit) for the year		29,182	58,363	(1,103)	66,078	60,208	212,728
Transfer to reserves for future distribution		-	(66,444)	-	-	-	(66,444
Transfer between Insurance Funds		-	35,487	-	(35,487)	-	-
Dividends for 2009 paid	23	-	-	-	-	(38,432)	(38,432
At 31 December 2010		170,660	176,672	2,357	548,046	(20,380)	877,355
At 1 January 2009		103,647	63,705	-	497,470	(171,139)	493,683
Net surplus / (deficit) for the year		37,831	117,038	3,460	19,985	141,881	320,195
Transfer to reserves for future distribution		_	(31,477)	-	-	_	(31,477
Dividends for 2008 paid	23	-		-	-	(12,898)	(12,898
At 31 December 2009		141,478	149,266	3,460	517,455	(42,156)	769,503
FAIR VALUE RESERVE							
At 1 January 2010		-		-	(2.211)	-	(2.261
Comprehensive loss for the year At 31 December 2010			-		(2,311) (2,311)	(50) (50)	(2,361 (2,361
					(2,311)	(30)	(2,301
At 1 January 2009		-	-	-	-	-	-
Comprehensive loss for the year		-	-	-	-	-	-
At 31 December 2009		-	-	-	-	-	-
RESERVES FOR FUTURE DISTRIBUTION							
At 1 January 2010		-	422,957	-	-	-	422,957
Transfer from surplus for the year		-	66,444	-	-	-	66,444
At 31 December 2010	18	-	489,401	-	-	-	489,401
At 1 January 2009		_	391,480		_	_	391,480
Transfer from surplus for the year		_	31,477	_	-	_	31,477
At 31 December 2009	18		422,957				422,957

### **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY** FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

	The Group 2010						
			Life				
		Life Insurance	Insurance Non-Par	Investment Linked	General Insurance	Share Holders'	
	Note	Par Fund	Fund	Fund	Fund	Fund	Total
	Note	\$'000	\$'000	\$'000	\$'000	\$'000	\$000
TREASURY SHARES							
At 1 January 2010		-	-	-	-	(14,159)	(14,159)
Issuance of treasury shares		-	-	-	-	-	-
At 31 December 2010		-	-	-	-	(14,159)	(14,159)
At 1 January 2009		-	-	-	-	(14,088)	(14,088)
Issuance of treasury shares		-	-	-	-	(71)	(71)
At 31 December 2009		-	-	-	-	(14,159)	(14,159)
At 31 December 2010		170,660	666,073	2,357	545,735	404,124	1,788,949
At 31 December 2009		141,478	572,223	3,460	517,455	382,298	1,616,914
EQUITY OF NON-CONTROLLING INTEREST							
At 1 January 2010		-	-	-	-	-	-
Others		1,342	-	-	-	-	1,342
Comprehensive income for the year		51	-	-	-	-	51
At 31 December 2010		1,393	-	-	-	-	1,393
At 31 December 2010		172,053	666,073	2,357	545,735	404,124	1,790,342
At 31 December 2009		141,478	572,223	3,460	517,455	382,298	1,616,914

### **CONSOLIDATED STATEMENT OF CASH FLOWS**

	Note	2010 \$000	2009 \$000
Operating activities		·	
Vet surplus after levy	212	2,779	320,195
Adjustments for:			
Contribution to Central Co-operative Fund and Singapore Labour Foundation	14	l,602	35,377
Depreciation of property, plant and equipment	:	5,140	5,566
Amortisation of intangible assets	!	5,618	3,911
Gain on disposal of property, plant and equipment and intangible asset		(5)	(4)
Interest income	(3	9,819)	(39,921)
Dividend income	(184	1,507)	(169,872)
Gain on changes in fair value of other financial assets	(80	9,696)	(2,455,702)
Loss on changes in fair value of loans	:	3,322	-
(Gain)/loss on changes in fair value of derivatives	(30)	2,891)	23,362
(Gain)/loss on changes in fair value of investment properties	(3:	L,283)	73,411
Loss on disposal of an associate		-	188
Allowance for impairment made during the year	1!	5,971	18,274
Allowance for doubtful loans written back		(501)	(1,687)
Loans written off		841	943
Write-back for doubtful receivables	(:	L,909)	(1,111)
Bonus to policyholders	26:	L,476	370,400
Decrease/(increase) in reinsurers' share of insurance contract provision	4	1,883	(7,651)
Increase in insurance contract provisions	2,54	7,373	2,551,284
Share of profit of associated companies	(3:	L,998)	(16,175)
Dperating cash flows before changes in working capital	1,669	9,396	710,788

Insurance and other receivables	959	19,445
Insurance and other payables	259,193	(56,891)
Investment contract liabilities	(873)	(1,522)
Cash generated from operations	1,928,675	671,820
Contributions to Singapore Labour Foundation	(35,352)	-
Contributions to Central Co-operative Fund	(25)	-
Cash flows provided by operating activities	1,893,298	671,820

# CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

	Note	2010 \$000	2009 \$000
Investing activities			
Purchase of property, plant and equipment		(4,013)	(3,766)
Purchase of intangible assets		(12,100)	(12,962)
Increase in properties		(5,871)	(3,498)
Proceeds from disposal of property, plant and equipment and intangible assets		5,723	2,514
Proceeds from disposal of an associate		-	50
Proceeds from disposal of investment properties		-	3,377
Interest received		38,975	39,957
Dividends received	:	184,466	168,559
Investment in associate		-	(32,242)
Increase in investments (net)	(1,	891,801)	(984,454)
(Increase)/decrease in loans (net)	(:	107,208)	31,726
Cash flows used in investing activities	(1,	791,829)	(790,739)
Financing activities			
Proceeds from issuance of participating shares		1,998	3,555
Redemption of participating shares		(1,898)	(2,974)
Dividends paid to participating members		(38,432)	(12,898)
Cash flows used in financing activities		(38,332)	(12,317)
Net increase/(decrease) in cash and cash equivalents		63,137	(131,236)
Cash and cash equivalents at beginning of the year	1,:	157,449	1,288,685
Cash and cash equivalents at end of the year	15 <b>1</b> ,2	220,586	1,157,449

These notes form an integral part of and should be read in conjunction with the financial statements.

#### 1. **GENERAL**

NTUC Income Insurance Co-operative Limited (the "Co-operative") is domiciled in Singapore and constituted under the Cooperative Societies Act (Chapter 62). The address of the Co-operative's registered office is 75 Bras Basah Road, NTUC Income Centre, Singapore 189557.

The principal activities of the Co-operative consist of the underwriting of life and general insurance business, and carrying out investment activities incidental to its business. The principal activities of its subsidiaries are investment holding and operator of retail and referral services.

#### SIGNIFICANT ACCOUNTING POLICIES 2.

#### (a) **Basis of preparation**

These financial statements have been prepared in accordance with Singapore Financial Reporting Standards ("FRS"), under the historical cost convention, except as disclosed in the accounting policies below.

The preparation of financial statements in conformity with FRS requires management to exercise its judgement in the process of applying the Group's accounting policies. It also requires the use of certain critical accounting estimates and assumptions.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimate is revised, if the revision affects only that year, or in the year of the revision and future years, if the revision affects both current and future years.

The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in Note 3.

#### Interpretations and amendments to published standards effective in 2010

On 1 January 2010, the Group adopted the new or amended FRS and interpretation to FRS ("INT FRS") that are mandatory for application from that date. Changes to the Group's accounting policies have been made as required, in accordance with the transitional provisions in the respective FRS and INT FRS.

The adoption of these new or amended FRS and INT FRS did not result in substantial changes to the Group's accounting policies and had no material effect on the amounts reported for the current or prior financial years.

#### (b) Fund accounting

#### Life Insurance Par Fund

The Life Insurance Par Fund contains all the individual participating life insurance contracts and certain non-participating life insurance contracts.

Participating life insurance contracts are contracts that contain a discretionary participating feature ("DPF"). This feature entitles the policyholders to receive additional benefits in the form of annual and terminal bonuses. The amount or timing of the bonus declaration is not guaranteed, and is at the sole discretion of the Group.

#### Life Insurance Non-Par Fund

The Life Insurance Non-Par Fund contains the health insurance and group term insurance businesses. It also includes the IncomeShield plans, ElderShield Scheme and the Dependants' Protection Scheme.

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (b) Fund accounting (continued)

### Investment Linked Fund

The Investment Linked Fund contains the business of all investment-linked insurance contracts.

#### General Insurance Fund

The General Insurance Fund contains the business of all the general insurance contracts.

#### Shareholders' Fund

The Shareholders' Fund contains the capital contributions made by shareholders, net of transfers to and from the insurance funds and net assets relating to other non-insurance businesses.

#### (c) Classification of insurance and investment contracts

The Group issues contracts that transfer insurance risk or financial risk, or both.

Financial risk is the risk of a possible change in one or more of the following: a specified interest rate, security price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index or other variable, provided in the case of non-financial variable, that the variable is not specific to a party to the contract.

Insurance contracts are those contracts that transfer significant insurance risk. An insurance contract is a contract under which one party (the insurer) accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder. Such contracts may also transfer financial risks. As a general guideline, the Group defines as significant insurance risk the possibility of having to pay benefits on the occurrence of an insured event that are at least 5% more than the benefits payable if the insured event did not occur.

Investment contracts are those contracts that transfer financial risk without significant insurance risk.

#### (d) Insurance contracts

#### (i) Recognition and measurement

### Life Insurance Contracts

### Premium revenue

Premiums from life insurance in-force insurance contracts, including annuities, are recognised as revenue on the due date. Premiums not received on due date are included as revenue. The outstanding premiums are included in "Insurance and other receivables" in the balance sheet.

Premiums received in advance before the due dates are not recognised as revenue. They are recorded as advance premiums and included in "Insurance and other payables" in the balance sheet until they are recognised as revenue when they fall due.

#### Claims

Claims include maturities, annuities, surrenders and death claims. Maturity and annuity claims are recognised as an expense when due for payment. Surrender claims are recognised when paid. Death claims are recognised when notified.

All expense charges deducted from the investment linked life insurance contracts are recognised as income by the Life Insurance Par Fund for products introduced prior to 2009. For products introduced from 2009, these expense charges are recognised as income by the Investment Linked Fund. If the insurance benefit arising from a death claim exceeds the surrender value of an investment linked policy, the additional benefit exceeding the surrender value is paid out of the Life Insurance Par Fund for products introduced prior to 2009 and paid out of the Investment Linked Fund for products introduced from 2009.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (d) Insurance contracts (continued)

(i)

#### Recognition and measurement (continued) Life Insurance Contracts (continued)

### Bonuses to policyholders

All participating life insurance contracts have discretionary participating features. These features entitle the policyholders to receive, as a supplement to guaranteed benefits, additional benefits or bonuses. Reversionary bonuses and cash dividends declared are based on the results of annual actuarial valuations in accordance with Insurance Regulations as advised by the Appointed Actuary. The amount or timing of the bonus declaration is not guaranteed, and is at the sole discretion of the Group. The Board of Directors approves the amount of bonus declared to policyholders of participating plans every year.

#### Insurance contract provisions

The valuation of insurance contract liabilities is determined according to Singapore Insurance Act (Chapter 142) and Insurance (Valuation and Capital) Regulations 2004 for life insurance funds.

#### (i) Life Insurance Par Fund

Provision for future participating and certain non-participating benefits in the Life Insurance Par Fund are established using a discounted prospective cash-flow method. It includes the current best estimate of future contractual premiums, expected claims, provisions for adverse deviation and the costs of maintaining the contracts and future renewal expenses.

### (ii) Life Insurance Non-Par Fund

Insurance contract provisions in the Life Insurance Non-Par Fund include provisions for future nonparticipating benefits, claims and loss adjustment expenses, provisions for adverse deviation and unexpired risks. Provision for future non-participating benefits is established based on the same approach used in the Life Insurance Par Fund. Provisions for claims and loss adjustment expenses and unexpired risks are established based on the same approach used in the General Insurance Fund.

#### (iii) Investment Linked Fund

Provision for investment linked insurance contracts is based on the carrying amount of the net assets of the Investment Linked Fund at the reporting date. Provisions for future non unit liability are based on the same approach used in the Life Insurance Non-Par Fund.

### **General Insurance Contracts**

#### Premium revenue

Premiums are recognised as revenue from the commencement date of insurance cover. Written premiums are reported in the financial statements on a gross basis, inclusive of commission payable to intermediaries. Premiums attributable to financial periods outside the financial reporting period are adjusted to the provision for unexpired risks.

#### Claims

Claims incurred comprise claims paid during the financial year, net of salvage and subrogation recoveries, and changes in provision for insurance claims.

#### Salvage and subrogation reimbursements

Some insurance contracts permit the Group to sell salvaged property (salvage) or sue liable third parties (subrogation) in recovering the cost of losses.

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Insurance contracts (continued) (d)

(i)

### Recognition and measurement (continued)

#### **General Insurance Contracts (continued)**

Salvage and subrogation reimbursements (continued)

Reasonable estimates of the salvage recoveries or subrogation reimbursements are included as an allowance in the measurement of the insurance liability for claims, and recognised in other assets when the liability is settled.

Insurance contract provisions – General Insurance Fund

#### Provision for unexpired risks

Provision for unexpired risks includes provision for unearned premiums and a provision for premium deficiency.

The provision for unearned premiums represents premiums received for risks that have not yet expired. The provision is recognised when contracts are entered into and premiums are charged. The provision is released over the term of the contract.

Additional provision for premium deficiency is made where the expected future claim costs and expenses and a provision for adverse deviation exceed the provision for unearned premiums.

#### Provision for insurance claims

Provision is made for all outstanding claims as at the balance sheet date. This provision includes all unpaid claims, claims incurred but not reported, the anticipated direct and indirect costs of settling these claims and a provision for adverse deviation.

#### **Investment Contracts**

Amounts collected on investment contracts, which primarily involve the transfer of financial risk are accounted for using deposit accounting. The liability is initially measured at its fair value less transaction costs that are incremental and directly attributable to the acquisition or issue of the contract. Subsequent measurement of investment contracts at amortised cost uses the effective interest method. Claim and/or benefit settlement is adjusted directly against the value of investment contract liabilities.

#### (ii) **Embedded derivatives in insurance contracts**

The Group does not need to separately measure at fair value the policyholder's option to surrender an insurance contract for a fixed amount (or for an amount based on a fixed amount and an interest rate), even if the exercise price differs from the carrying amount of the host insurance liability. This is in accordance with FRS 104 – Insurance Contracts.

Options and guarantees inherent in some insurance contracts which are closely related to the host contract issued by the Group are not required to be separated and measured at fair value.

All revenue, benefit payments, expenses and valuation of future benefits payments including investment components are recognised in profit or loss.

#### (iii) Impact on unrealised gains and losses on available-for-sale assets on liabilities from insurance contracts -Life Insurance Par Fund

Changes in insurance contract liabilities within Life Insurance Par Fund which are due to the unrealised gains or losses arising from available-for-sale assets are recognised directly in the fair value reserve to match the corresponding unrealised gains or losses arising from available-for-sale assets.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (d) Insurance contracts (continued)

#### (iv) Accumulated surplus – Life Insurance Par Fund

The accumulated surplus within the Life Insurance Par Fund represents the maximum amount of the surplus arising from the Life Insurance Par Fund that could be transferred to the Shareholders' Fund each year. It has been the Group's practice that only a portion of the surplus will be transferred to the Shareholders' Fund.

#### (v) Reinsurance

The Group enters into reinsurance contracts in the normal course of business to diversify its risks and limit its net loss potential. Assets, liabilities, income and expense arising from the reinsurance contracts and coinsurance arrangements are presented separately from the assets, liabilities, income and expense from the related insurance contracts.

Amounts recoverable under reinsurance contracts are assessed for impairment at each balance sheet date. Such assets are deemed impaired if there is objective evidence that the Group may not recover all amounts due from the reinsurer.

#### (vi) Liability adequacy tests

At each balance sheet date, liability adequacy tests are performed to ensure the adequacy of the insurance liabilities estimates. Current best estimates of future contractual cash flow, expected future claims handling, acquisition and administration costs, if any, are projected at best estimate assumptions, and discounted at rates that are close to the Group prospective investment return. Any deficiency is charged to profit or loss.

#### (e) Revenue

#### Gross premium

The accounting policy for the recognition of gross premium is disclosed in note 2(d)(i).

#### Fee and other income

Fee and other income comprises reinsurance commission income (including reinsurance profit commission income) and management and other fees.

Reinsurance commission income is recognised as revenue on a basis that is consistent with the recognition of the costs incurred on the acquisition of underlying insurance contracts (see note 2(d)).

Reinsurance profit commission income is recognised based on the terms of the underlying reinsurance contract, and when the amount of revenue and related cost of the reinsurance transaction can be reliably measured.

Management and other fees comprise fund management fees, mortality fees, policy fees and fund switch fees relating to Investment Linked Funds.

Management and other fees are recognised as revenue on a straight-line basis over the period the service is provided.

#### Investment income

Investment income comprises of rental income from investment properties, dividend and interest income from financial assets and interest income on loans and bank deposits.

Rental income from investment properties is recognised as revenue on a straight-line basis over the term of the operating lease.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (e) Revenue (continued)

#### Investment income (continued)

Interest income is recognised using the effective interest method. When a receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument and continues unwinding the discount as interest income.

Dividend income is recognised when the right to receive payment is established.

#### (f) Employee compensation

#### Defined contribution plans

Defined contribution plans are post-employment benefit plans under which the Group pays fixed contributions into separate entities such as the Central Provident Fund on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The Group's contributions are recognised as employee compensation expense when they are due, unless they can be capitalised as an asset.

#### **Employee leave entitlements**

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by the employees up to the balance sheet date.

#### (g) Contributions to Central Co-operative Fund and Singapore Labour Foundation

Under the Co-operative Societies Act, the surplus of a Co-operative society is subject to a levy payable to the Central Co-operative Fund (the "CCF") and/or the Singapore Labour Foundation (the "SLF"). A levy of 5% of the first \$500,000 of surplus is payable to the CCF. A levy of 20% of the surplus for amounts above \$500,000 is payable to either the SLF or CCF.

In the case of an insurance Co-operative, the surplus excludes the portion that is used for declaration of bonus to policyholders or retained in the insurance fund and, accordingly, no provision for levy has been made for any surplus retained in any insurance fund. Such surpluses are designated as surpluses retained within insurance funds on the balance sheet.

#### (h) Foreign currency translation

#### (i) Functional and presentation currency

The financial statements are presented in Singapore Dollars and are rounded to the nearest thousand, unless otherwise stated.

#### (ii) Transactions and balances

Foreign currency transactions are translated into Singapore Dollars using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Changes in fair values of available-for-sale debt securities (i.e. monetary items) denominated in foreign currencies are analysed into currency translation differences on the amortised cost of the securities and other changes; the currency translation differences are recognised in profit or loss and the other changes are recognised in the fair value reserve. Changes in fair values of available-for-sale equity securities (i.e. non-monetary items) are recognised in the fair value reserve, together with the related currency translation differences.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (h) Foreign currency translation (continued)

#### (ii) Transactions and balances (continued)

Translation differences on non-monetary items, such as equities held at fair value through profit or loss, are reported as part of the fair value gain or loss.

#### (i) Group accounting

#### (i) Subsidiaries

#### Consolidation

Subsidiaries are entities (including special purpose entities) over which the Group has power to govern the financial and operating policies so as to obtain benefits from its activities, generally accompanied by a shareholding giving rise to a majority of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date on which control ceases.

In preparing the consolidated financial statements, transactions, balances and unrealised gains on transactions between group entities are eliminated. Unrealised losses are also eliminated but are considered an impairment indicator of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests are that part of the net results of operations and of net assets of a subsidiary attributable to the interests which are not owned directly or indirectly by the equity holders of the Company. They are shown separately in the consolidated statement of comprehensive income, statement of changes in equity and balance sheet. Total comprehensive income is attributed to the non-controlling interests based on their respective interests in a subsidiary, even if this results in the non-controlling interests having a deficit balance.

#### Transactions with non-controlling interests

Changes in the Company's ownership interest in a subsidiary that do not result in a loss of control over the subsidiary are accounted for as transactions with equity owners of the Group. Any difference between the change in the carrying amounts of the non-controlling interest and the fair value of the consideration paid or received is recognised in a separate reserve within equity attributable to the equity holders of the Company.

### (ii) Associated companies

Associated companies are entities (not being subsidiaries) in which the Group has significant influence, but not control, generally accompanied by a shareholding giving rise to voting rights of 20% and above but not exceeding 50%. Investments in associated companies are accounted for in the consolidated financial statements using the equity method of accounting less impairment losses, if any.

Investments in associated companies are initially recognised at cost. The cost of an acquisition is measured at the fair value of the assets given, equity instruments issued or liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Goodwill on associated companies represents the excess of the cost of acquisition of the associate over the Group's share of the fair value of the identifiable net assets of the associate and is included in the carrying amount of the investments.

In applying the equity method of accounting, the Group's share of its associated companies' post-acquisition profits or losses are recognised in profit or loss and its share of post-acquisition movements in reserves is recognised in equity directly. These post-acquisition movements are adjusted against the carrying amount of the investment.

#### 2. **SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### Group accounting (continued) (i)

#### (ii) Associated companies (continued)

When the Group's share of losses in an associated company equals or exceeds its interest in the associated company, including any other unsecured non-current receivables, the Group does not recognise further losses, unless it has obligations or has made payments on behalf of the associated company.

Unrealised gains on transactions between the Group and its associated companies are eliminated to the extent of the Group's interest in the associated companies. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associated companies have been changed where necessary to ensure consistency with the accounting policies adopted by the Group.

Gains and losses arising from partial disposals or dilutions in investments in associated companies are recognised in profit or loss.

Investments in associated companies are derecognised when the Group loses significant influence. Any retained interest in the entity is re-measured at its fair value. The difference between the carrying amount of the retained investment at the date when significant influence is lost and its fair value is recognised in profit or loss.

#### (j) Property, plant and equipment

Property, plant and equipment are initially recognised at cost and subsequently carried at cost less accumulated depreciation and accumulated impairment losses. The cost of an item of property, plant and equipment initially recognised includes its purchase price and any cost that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation on property, plant and equipment is calculated on a straight-line basis to allocate their depreciable amounts over their estimated useful lives as follows:

	Useful lives
Office equipment	5 years
Furniture and fittings	5 years
Computer equipment	3 to 5 years
Motor vehicles	5 years

The residual values, estimated useful lives and depreciation method of property, plant and equipment are reviewed, and adjusted as appropriate, at each balance sheet date. The effects of any revision are recognised in profit or loss when the changes arise.

Subsequent expenditure relating to property, plant and equipment that has already been recognised is added to the carrying amount of the asset only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repair and maintenance expenses are recognised in profit or loss when incurred.

On disposal of an item of property, plant and equipment, the difference between the disposal proceeds and its carrying amount is recognised in profit or loss.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (k) Intangible assets

Intangible assets include cost of computer software acquired. Acquired computer software licenses are initially capitalised at cost which includes the purchase price (net of any discounts and rebates) and other directly attributable cost of preparing the asset for its intended use. Direct expenditure which enhances or extends the performance of computer software beyond its specifications and which can be reliably measured is added to the original cost of the software. Costs associated with maintaining computer software are recognised as an expense when incurred.

Computer software licenses are subsequently carried at cost less accumulated amortisation and accumulated impairment losses. These costs are amortised to profit or loss using the straight-line method over their estimated useful lives of five years.

The amortisation period and amortisation method of intangible assets are reviewed at least at each balance sheet date. The effects of any revision are recognised in profit or loss when the changes arise.

#### (I) Investment properties

Investment properties are initially recognised at cost and subsequently carried at fair value. Fair value is based on active market prices, adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. If this information is not available, the Group uses alternative methods such as discounted cash flow projections or recent prices in less active markets. These valuations are reviewed annually by an independent professional valuer. Changes in fair values are recorded in profit or loss.

All properties are held as investment properties within the Life Insurance Par Fund for investment purposes (rental yields and capital appreciation). Any change in value of the properties would accrue mainly to the participating policyholders.

Investment properties are subject to renovations or improvements at regular intervals. The cost of major renovations and improvements is capitalised and the carrying amounts of the replaced components are recognised in profit or loss. The cost of maintenance, repairs and minor improvements is charged to profit or loss when incurred.

On disposal of an investment property, the difference between the disposal proceeds and the carrying amount is recognised to profit or loss.

#### (m) Investment and other financial assets

Non-derivative investments and other financial assets are classified into the following categories: at fair value through profit or loss, loans and receivables and available-for-sale. The classification depends on the purpose for which the assets were acquired. Management determines the classification of its financial assets at initial recognition. The designation of financial assets at fair value through profit or loss is irrevocable.

#### (i) Investments at fair value through profit or loss

Investments that are held by the Group to back life insurance and investment contract liabilities are designated by the Group on initial recognition at fair value through profit or loss. This designation eliminates or significantly reduces measurement inconsistency that would otherwise arise. The measurement bases for investment contracts, investment linked life insurance contracts and contracts with discretionary participation features issued by the Group all reflect changes in the fair value of the investments backing the contracts. For annuities and other life insurance contracts issued by the Group, the valuation discount rate is adjusted for changes in the fair value of the investment solution of all insurance contract and investment contract liabilities are included in profit or loss.

#### 2. **SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### (m) Investment and other financial assets (continued)

#### (ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than those that the Group intends to sell in the short term or that it has designated at fair value through profit or loss. Loans and receivables include "cash and cash equivalents", "insurance and other receivables" and "loans".

#### (iii) Available-for-sale investments

Available-for-sale investments are non-derivative financial assets that are either designated in this category or not classified in any of the other categories.

#### (iv) Recognition, measurement, derecognition and disclosure

Purchases and sales of 'regular way' financial instruments are recognised on trade date, which is when the Group commits to purchase or sell the assets. Financial assets are derecognised when the contractual rights to receive cash flows from the financial assets expire, or when the financial assets have been transferred, together with substantially all the risks and rewards of ownership. On disposal of a financial asset, the difference between the carrying amount and the sale proceeds is recognised in profit or loss. Any amount in the fair value reserve relating to that asset is transferred to profit or loss.

Financial assets are initially recognised at fair value plus transaction costs except for financial assets at fair value through profit or loss, which are recognised at fair value. Transaction costs for financial assets at fair value through profit and loss are recognised immediately in profit or loss.

After initial recognition, the Group measures financial assets, designated at fair value through profit or loss, and as available-for-sale, at fair values without any deduction for transaction costs it may incur on their disposal. Loans are measured at amortised cost using the effective interest method less accumulated impairment losses.

Changes in the fair value of financial assets at fair value through profit or loss are included in profit or loss in the period in which they arise, including interest income from such assets.

Interest and dividend income on financial assets, available-for-sale are recognised separately in income. Changes in the fair values of available-for-sale debt securities (i.e. monetary items) denominated in foreign currencies are analysed into currency translation differences on the amortised cost of the securities and other changes; the currency translation differences are recognised in profit or loss and the other changes are recognised in the fair value reserve. Changes in fair values of available-for-sale equity securities (i.e. non-monetary items) are recognised in the fair value reserve, together with the related currency translation differences.

#### (v) **Derivative financial instruments**

Derivative financial instruments are categorised as held for trading measured at initial recognition, and subsequently, at fair value and changes in fair value are recognised in profit or loss. Transaction costs incurred in buying and selling derivative instruments are recognised in the profit and loss account when incurred.

All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (m) Investment and other financial assets (continued)

#### (vi) Fair value estimation

The fair values of financial instruments traded in active markets (such as exchange-traded and over-thecounter securities and derivatives) are based on quoted market prices at the balance sheet date. The quoted market prices used for financial assets held by the Group are the current bid prices. The fair values of financial instruments that are not traded in an active market are determined by using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each balance sheet date. These techniques include the use of recent arm's length market transactions, reference to the current fair value of another instrument that is substantially the same, discounted cash flow analysis or option pricing models. Where appropriate, quoted market prices or dealer quotes for similar instruments are used. Equity instruments whose value cannot be reliably measured are measured at cost less accumulated impairment losses, if any.

The fair value of a derivative financial instrument is determined by reference to its quoted price if quoted prices are regularly available from an exchange, dealer, or broker and there are regularly recurring market transactions in the instrument. The fair value of options is determined using option pricing techniques.

#### (vii) Offsetting financial instruments

Financial assets and liabilities are offset, and the net amount reported in the balance sheet only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### (n) Impairment of assets

#### Financial assets carried at amortised costs

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired and recognises an allowance for impairment when such evidence exists.

#### (i) Loans and receivables

Significant financial difficulty of the issuer or debtor, probability that the issuer or debtor will enter bankruptcy, and default or significant delay in payments are objective evidence that these financial assets are impaired.

The carrying amount of these assets is reduced through the use of an impairment allowance account which is calculated as the difference between the carrying amount and the present value of estimated future cash flows discounted at the original effective interest rate. When the asset becomes uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are recognised against the same line item in profit or loss.

The allowance for impairment loss account is reduced through profit or loss in a subsequent period when the amount of impairment loss decreases and the related decrease can be objectively measured. The carrying amount of the asset previously impaired is increased to the extent that the new carrying amount does not exceed the amortised cost had no impairment been recognised in prior periods.

#### Financial assets, available-for-sale

In addition to the objective evidence of impairment described in Note 2 (n)(i), a significant or prolonged decline in the fair value of an equity security below its cost is considered as an indicator that the equity available-for-sale financial asset is impaired.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (n) Impairment of assets (continued)

#### Financial assets, available-for-sale (continued)

If any evidence of impairment exists, the cumulative loss that was recognised in the fair value reserve is reclassified to profit or loss. The cumulative loss is measured as the difference between the acquisition cost (net of any principal repayments and amortisation) and the current fair value, less any impairment loss previously recognised as an expense. The impairment losses recognised as an expense on equity securities are not reversed through profit or loss.

#### Impairment of non-financial assets

Assets that are subject to amortisation are reviewed for impairment whenever there is any objective evidence or indication that these assets may be impaired.

For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. If this is the case, the recoverable amount is determined for the cash-generating unit ("CGU") to which the asset belongs.

If the recoverable amount of the asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount. The difference between the carrying amount and recoverable amount is recognised as an impairment loss in profit or loss.

An impairment loss for an asset is reversed if, and only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. The carrying amount of this asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortisation or depreciation) had no impairment loss been recognised for the asset in prior years.

A reversal of impairment loss for an asset is credited to profit or loss.

#### (o) Insurance and other receivables

Insurance and other receivables include outstanding premiums, trade receivables, accrued interest receivable from fixed deposits with banks and other receivables. These are recognised initially at fair value and subsequently measured at amortised cost less accumulated impairment losses.

#### (p) Cash and cash equivalents

Cash and cash equivalents comprise bank balances and fixed deposits held with banks which are readily convertible into known amounts of cash and are subject to an insignificant risk of change in value.

#### (q) Insurance and other payables

Insurance and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### (r) Share capital and treasury shares

All paid-up shares are participating shares and are classified as equity, although they do not all qualify as equity based on the presentation requirements of Financial Reporting Standards 32, Financial Instruments: Presentation. All shareholders are entitled to redeem their shares at the par value of \$10 each or the net asset value of the Group based on the last balance sheet date, whichever is lower.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (r) Share capital and treasury shares (continued)

Dividends on participating shares are recognised in the Statement of Changes in Equity in the year in which they are declared and approved for payment.

The consideration payable for the purchase by the Group of its own shares is treated as treasury shares at balance sheet date, and shown as a deduction from shareholders' funds in the Statement of Changes in Equity.

#### (s) Other provisions

Provisions other than insurance contract provisions are recognised when the Group has a present legal or constructive obligation, as a result of past events, and it is probable that an outflow of resources will be required to settle the obligation. When the Group expects a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain.

#### (t) Operating leases

Leases of investment properties which the Group retains substantially all risks and rewards incidental to ownership are classified as operating leases. Rental income from operating leases (net of any incentives given to the lessees) is recognised in profit or loss on a straight-line basis over the lease term.

#### 3. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

#### **Insurance Contract Provisions for Life Insurance**

The insurance contract provisions for Life insurance are computed in accordance with the applicable regulatory principles using a prospective approach.

The provisions comprise of the following liabilities:

- expected future net payments from guaranteed benefits
- expected future net payments from non-guaranteed benefits (if any)
- provision for adverse deviation from the expected experience

#### Valuation Methodology

#### Assumptions

Liabilities are computed using the prospective cash flow method. The areas where assumptions have been applied are:

- Mortality and morbidity (if applicable)
- Persistency
- Discount rate
- Management expenses
- Bonuses (for Life Insurance Par Fund only)

#### Mortality and Morbidity

A detailed review of the Group's mortality and morbidity experience by plan types and by underwriting types is conducted annually. Based on the results of the review, the Group's Appointed Actuary has formed an opinion with regard to the expected future mortality and/or morbidity experience. The Group also uses published mortality and/or morbidity tables for plans that have no historical experience. A provision for adverse deviation (PAD) is also made based on the types of product.

#### Persistency

A detailed review of the Group's persistency experience by plan types and channels is conducted annually. The Group tries to balance past experience and future conditions by making prudent assumptions about the future long term average persistency levels. For new plans with no historical experience, the Group uses industry experience as a basis or assumes full persistency, whichever is deemed more prudent.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

### 3. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

### Insurance Contract Provisions for Life Insurance (continued)

#### Valuation Methodology (continued)

#### Discount Rates

The discount rates used in the Life Insurance Non-Par Fund are derived from the yields of Singapore Government Securities. The discount rates used in the Life Insurance Par Fund are derived based on the expected prospective long-term investment outlook. This is based on the expected investment returns of assets backing the liabilities of the Par Fund and it is determined in conjunction with the investment managers and the Investment Committee.

#### Expenses

The Group reviews and determines the management expense assumptions regularly based on past experience and future business direction of the Group. The expense inflation assumption is the expected long term inflation rate and is based on published inflation rates by the Department of Statistics of Singapore.

#### Future Bonuses

The Group conducts a bonus review of the Life Insurance Par Fund annually. Bonuses are declared based on the results of the review which takes into consideration the past investment, mortality and/or morbidity, persistency, and management expense experiences. The goal of the review is to ensure bonuses paid are equitable and sustainable based on the Appointed Actuary's expected prospective outlook of the Life Insurance Par Fund. The reasonable expectations of policyholders are also taken into consideration when determining the amount of bonus to be declared.

#### Assumption table

The table below shows the assumptions used in the valuation of provision for future participating and non-participating benefits in the Life Insurance Par Fund and Life Insurance Non-Par Fund.

Assumptions	Life Insurance Fund
Interest Rate	MCL*: Risk Free Rates from Year 1 to Year 15, Long Term Rates thereafter PL*: Flat yield of 5.25%
Provision for adverse deviation (PAD)	Par: Ranges from 83% to 87.5% of C1 (Insurance Risk charge) PAD Non-Par: Ranges from 50% to 90% of C1 (Insurance Risk charge) PAD
Lapse / Surrender Rate	0.0% to 14.0% depending on type of product
Selling Expense	Based on current commission structure
Management Expense	Par: Initial expense of \$160 and Renewal expense of \$45 per policy Non-Par: Initial expense of \$100 and Renewal expense of \$15 per policy
Inflation Rate	1.75%
Non-guaranteed future bonus	2010 Bonus Rates
Mortality (Death & TPD)	Par: 90% of S9702M/F Non-Par: 100% to 110% of S9702M/F or Singapore Population Rates or ESTender07 Incidence Rates whichever is the appropriate mortality table
Mortality / Morbidity Rate (Death, TPD & Dread Disease)	Par: Adjusted Mortality / Morbidity Table compiled by the Monetary Authority of Singapore Non-Par: 100% of ESTender07 Incidence Rates for Eldershield and Eldershield Supplements
Mortality Rate (Annuities)	Adjusted a(90) mortality table with age reduction and mortality improvement

#### \* Note:

C1 – Component 1 Requirement, per Statutory Returns Form 21

MCL - Minimum Condition Liability; PL - Policy Liability valuation bases

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

#### 3. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

### Insurance Contract Provisions for Life Insurance (continued)

Effect of Changing Assumptions Used for Life Liability Valuation

For the valuation as at 31 December 2010, the Group has updated the liability valuation assumptions as compared to 1 January 2010 valuation assumptions. The impact of the changes in the valuation assumptions is in the table shown below:

Life Insurance Par Fund

Changes in sequence	Change in insurance contract provision for guaranteed benefits \$'000	% (Decrease)/increase in insurance contract provision for guaranteed benefits*
Update of lapse assumption	(317,716)	(2.9%)
Change in C1 PAD assumption	(38,042)	(0.4%)
Update of risk free rates to 31 December 2010	2,610	0.0%

\* The insurance contract provision for guaranteed benefits is used to illustrate the effect of changing assumptions used for life liability valuation instead of using the entire insurance contract provision because the entire insurance contract provision is currently the policy assets of the fund.

#### Life Insurance Non-Par Fund

The Group has updated the liability valuation assumptions as compared to 1 January 2010. The impact of the changes in the valuation assumptions is in the table shown below:

Changes	Change in insurance contract provision for guaranteed benefits \$'000	% Increase/(decrease) in insurance contract provision for guaranteed benefits		
Change in lapse assumption	(35,597)	(3.8%)		
Update on risk free rates to 31 December 2010	22,371	2.4%		

#### **Insurance Contract Provisions for General Insurance**

The insurance contract provisions for General Insurance comprise claims and premium liabilities and are computed in accordance with sound actuarial principles and regulatory guidelines.

These liabilities comprise:

- best estimate of the premium liabilities;
- best estimate of the claims liabilities; and
- margins for adverse deviation to ensure a 75% probability of adequacy.

#### Valuation methodology

Standard actuarial techniques are used to project the provision for claims and loss adjustment expenses and provision for unexpired risk ("claim liabilities and premium liabilities"). These methods include the Chain-Ladder and Bornhuetter-Ferguson model.

The valuation process involves using the Group's claims and policy data to estimate future claims experience. These insurance liabilities have been derived on a gross basis and are subsequently adjusted for reinsurance and other recoveries for a net basis.

3. **CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)** 

### Insurance Contract Provisions for General Insurance (continued)

#### Assumptions

The key assumptions of the actuarial valuation models include:

- chain ladder claim development factors
- loss ratios
- expense ratios
- reinsurance recovery ratios

These assumptions are derived based on the Group's historical and emerging underwriting experience.

For the valuation as at 31 December 2010, the basis of liability valuation assumptions have not been changed as compared to 1 January 2010.

(Decrease)/increase in Gross Claim Liability

#### Effect of Changing Assumptions used for General Insurance

	\$'000
Change in Assumptions	(24,305)
- Change in Experience	(38,341)
- Change in ICD assumption	3,584
- Change in BF assumption	754
- Change in discounting	(428)
- Change in recovery rate	14
- Change in CHE	10,112

The table above summarises the effect of changing assumptions has on 2009 and prior accident years claim liabilities where comparisons can be made to last year's year end liability valuation. Without any change in assumptions, the additional 1 year of updated experience would have reduced the claims liability by \$38.3 million. Changes in the assumptions used in Incurred Chain Ladder (ICD) and Bornhuetter-Ferguson (BF) valuation methods have increased liability by \$3.6 million and \$0.8 million respectively. There is also a \$10.1 million increase in liability due to change in 'Claims Handling Expenses' (CHE) assumptions.

#### Margins for adverse deviation

In accordance with the insurance regulations, the insurance liabilities include a risk margin to ensure a 75% probability of adequacy.

The risk margin is determined to allow for the uncertainty and volatility of the claims experience. Effects of diversification are also allowed for at the fund level.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

### 3. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

### Insurance Contract Provisions for General Insurance (continued)

### Discounting

The insurance liabilities have been discounted using risk free rates derived from the yields of the Singapore government bonds of appropriate term.

#### **Gross liabilities**

The gross claims liability as at 31 December 2010 is \$452 million (FY2009: \$412 million) as compared to net claims liability of \$421 million (FY2009: \$382 million).

The premium liability on gross basis is \$162 million (FY2009: \$164 million) as compared to net premium liability of \$160 million (FY2009: \$156 million).

\$1000

#### Development and movement of general insurance claim liabilities

Below is the summary of the development of past years' gross claims liabilities.

											Ş´000
	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	Total
Claims development	table 2010										
Accident year											
End of accident year	130,921	180,583	214,700	221,260	211,430	166,473	175,745	246,049	244,656	212,240	
1 year later	140,852	189,434	197,057	201,873	198,300	175,776	196,521	240,920	226,472		
2 years later	142,216	185,858	189,914	196,892	197,168	172,310	194,974	235,024			
3 years later	140,546	185,424	191,627	195,433	195,546	174,119	193,230				
4 years later	140,205	182,769	191,504	190,751	193,766	172,861					
5 years later and beyond	139,425	182,277	190,671	190,902	193,196						
Estimate of gross cumulative claims	139,425	182,277	190,671	190,902	193,196	172,861	193,230	235,024	226,472	212,240	1,936,298
Cumulative claim payments	139,219	180,819	188,781	188,382	185,773	160,052	163,894	176,514	130,105	57,059	1,570,598
Estimate of gross claim liabilities	206	1,458	1,890	2,520	7,423	12,809	29,336	58,510	96,367	155,181	365,700
Effect of discounting	(0)	(7)	(18)	(34)	(75)	(146)	(370)	(874)	(1,728)	(3,099)	(6,351)
Claims handling expenses	29	203	262	348	1,027	1,770	4,050	8,058	13,232	21,263	50,242
Best estimate of gross claim liability before recoveries	235	1,654	2,134	2,834	8,375	14,433	33,016	65,694	107,871	173,345	409,591
Estimated gross claim liabilities for prior accident years											1,006
Recoveries and other adjustments											(2,046)
Provisions for adverse deviation											43,293
Gross claim liabilities											451,844

#### 3. **CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)**

Insurance Contract Provisions for General Insurance (continued) Development and movement of general insurance claim liabilities (continued)

										Ş′00(
	2001	2002	2003	2004	2005	2006	2007	2008	2009	Tota
Claims development table 2009										
Accident year										
End of accident year	130,921	180,583	214,700	221,260	211,430	166,473	175,745	246,049	244,656	
1 year later	140,852	189,434	197,057	201,873	198,300	175,776	196,521	240,920		
2 years later	142,216	185,858	189,914	196,892	197,168	172,310	194,974			
3 years later	140,546	185,424	191,627	195,433	195,546	174,119				
4 years later	140,205	182,769	191,504	190,751	193,766					
5 years later and beyond	139,511	182,396	190,738	191,492						
Estimate of gross cumulative claims	139,511	182,396	190,738	191,492	193,766	174,119	194,974	240,920	244,656	1,752,572
Cumulative claim payments	139,020	180,434	188,388	186,450	179,746	151,611	148,982	153,219	76,844	1,404,694
Estimate of gross claim liabilities	491	1,962	2,350	5,042	14,020	22,508	45,992	87,701	167,812	347,878
Effect of discounting	(3)	(18)	(34)	(55)	(164)	(296)	(696)	(1,597)	(3,263)	(6,126
Claims handling expenses	47	186	222	478	1,328	2,129	4,342	8,254	15,774	32,760
Best estimate of gross claim liability before recoveries	535	2,130	2,538	5,465	15,184	24,341	49,638	94,358	180,323	374,512
Estimated gross claim liabilities for prior accident years										1,040
Recoveries and other adjustments										(2,969
Provisions for adverse deviation										39,717
Gross claim liabilities										412,300

#### Fair value of financial instruments

The majority of the Group's financial instruments reported at fair value are based on quoted and observable market prices or on service providers' internally developed models that are based on independently sourced market parameters, including interest rate yield curves, option volatilities and currency rates.

The Group's fair value policies are approved by the Investment Committee with oversight by the Board. Management exercise judgment in determining the risk characteristics of various financial instruments, discount rates, estimates of future cash flows and other factors used in the valuation process. Judgment may also be applied when less readily observable external parameters are used in fair value estimation.

¢1000

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

### 4. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS

#### (a) Life Insurance Contracts Risk Management

#### Insurance Risk in Life Funds

The Group is exposed to life insurance risk when it signs a contract with the insured party for a premium amount and in return promises to pay a sum of money if a specified event occurs within the time frame stipulated in the contract. The terms of acceptance of the risks by the Group are generally long term in nature (except when they are group or health insurance plans, which are usually on an annual basis). These risks accepted by the Group are mortality risk, morbidity risk, longevity risk and investment risk.

#### Terms and Conditions of Life Insurance Contracts

The majority of the individual life insurance contracts plans written in the Par Fund are long term participating policies consisting of Whole Life Plans, Endowments and Annuities. In writing these plans, the Group takes on mortality, morbidity, longevity, and investment risks. The eventual payment to the policyholders consists of a guaranteed amount (the sum assured) and a non-guaranteed component distributed via annual reversionary (if any) and final terminal bonuses (if any). Once declared, bonuses become a fully guaranteed liability, although the Group has the discretion to reduce future reversionary and terminal bonuses if experience is unfavourable. Payment occurs upon death, occurrence of specific morbidity, or survival of the policyholder, depending on the type of policy.

The Non-Par Fund consists of pure insurance protection plans, such as ElderShield, Dependent Protection Scheme (DPS) and Group & Health contracts. Both ElderShield and DPS provide long term contracts. The Group and Health contracts are usually on a negotiable and yearly renewable basis. Protection values are payable upon death, disability, and hospitalisation of the policyholders.

#### Objectives of managing life insurance risks and the policies for mitigating risks

Life insurance risks arise through exposure to mortality, morbidity, persistency and any unforeseen expenses.

The Group has implemented underwriting and claims management guidelines and procedures to manage its life insurance risks. It also considers its reinsurance coverage and risk appetite to manage its overall risk exposure.

Mortality risks are selected through underwriting and appropriate premiums are charged based on the level of risks that applicants bring in. The mortality tables used for pricing are based on the Group's best estimates from its annual experience studies. The levels of mortality risks are determined by age, gender, and underwriting experience. For applicants that have mortality risks higher than the Group's tolerance level, these risks will be ceded to the reinsurance companies.

The Life Insurance Non-Par Fund is made up of both group and individual contracts. For death and morbidity covers, the Group transfers insurance risk in excess of its retention limit to its appointed reinsurers on a per contract basis. To manage concentration of insurance risks as a result of a single event such as an epidemic outbreak or terrorist activity, the Group obtains catastrophic reinsurance that limits its maximum overall exposure.

As most of the life insurance contracts are written locally, there is a concentration of geographical risk in Singapore. This risk is managed through prudent underwriting and appropriate reinsurance strategies.

Lapse rate is evaluated in a prudent manner through the pricing of new products, product design, and regular monitoring of persistency reports and procedures for recovery.

Mortality risk is also managed through appropriate claim management systems that help to identify fraudulent claims. The results of yearly experience reviews of mortality, longevity and persistency are used to decide on the bases for reserving and pricing of products. Inevitably, there remains uncertainty about future longevity and persistency that cannot be removed.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

4. **MANAGEMENT OF INSURANCE AND FINANCIAL RISKS (CONTINUED)** 

#### Life Insurance Contracts Risk Management (continued) (a)

### Sensitivity Analysis

(i)

#### Life Insurance Par Fund

To understand the risks undertaken by the Group in the Life Insurance Par Fund, the following sensitivity analysis is done to measure the impact on the Group's non-guaranteed benefit liabilities.

		20	010	2009		
		Impact On	Impact On	Impact On	Impact On	
		Non-Guaranteed	Non-Guaranteed	Non-Guaranteed	Non-Guaranteed	
		Benefit	Benefit	Benefit	Benefit	
		Liabilities	Liabilities	Liabilities	Liabilities	
Assumption	Change	\$'000	%	\$'000	%	
Interest rates	+100 bps	941,315	9.6%	871,491	10.0%	
	-100 bps	(1,277,738)	-13.0%	(1,214,949)	-13.9%	
Mortality/morbidity/						
longevity						
- life insurance						
contracts,						
excluding						
annuities	+20%	(297,931)	-3.0%	(266,025)	-3.0%	
	-20%	289,173	2.9%	234,925	2.7%	
- annuities contracts	Mortality					
	Improvement					
	of 1 Year	(25,059)	-0.3%	(23,027)	-0.3%	
	Mortality					
	Deterioration					
	of 1 Year	25,202	0.3%	23,923	0.3%	
Lapses	+20%	(356,920)	-3.6%	(400,424)	-4.6%	
	-20%	400,473	4.1%	403,628	4.6%	

The non-guaranteed benefit liabilities in the sensitivity analysis represent the value of future bonus and transfers. Assuming policy assets remain the same, a dollar reduction in the guaranteed benefit liabilities results in an additional dollar available for future bonus and transfer. If interest rates are increased by 100 bps, the non-guaranteed benefit liabilities are increased by 9.6% (2009: 10.0%). This would mean that future bonus and transfers may be increased by 9.6% (2009: 10.0%).

The changes in the assumptions are applied to all future cash flows.

Profits are defined as the present value of future cash flows before transfer to the Surplus Account and assuming no bonus is declared in the future.

The impact on profits gives an indication of how changes in experience in the future will affect the profits, and thereby, affect the ability of the Group to declare bonus and transfer.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

### 4. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS (CONTINUED)

#### (a) Life Insurance Contracts Risk Management (continued)

#### Sensitivity Analysis (continued)

#### (ii) Life Insurance Non-Par Fund

To understand the risks undertaken by the Group in the Life Insurance Non-Par Fund, the following sensitivity analysis is done to measure the impact on the Group's benefit liabilities.

		20	10	2009		
Assumption	Change	Impact On Liabilities \$'000	Impact On Liabilities %	Impact On Liabilities \$'000	Impact On Liabilities %	
Interest rates	+100 bps	(186,020)	-17%	(152,207)	-15%	
interest rates	-100 bps	318,325	-17%	257,566	26%	
Mortality/ morbidity	ElderShield: +11.1% Morbidity DPS: +5% Mortality G&H: +20% Morbidity	105,854	10%	78,240	8%	
	ElderShield: -11.1% Morbidity DPS: -5% Mortality G&H: -20% Morbidity	(90,459)	-8%	(68,147)	-7%	
Lapses	Eldershield: +50bps DPS: +50bps	(22,391)	-2%	N/A	N/A	
	Eldershield: -50bps DPS: -50bps	25,870	2%	N/A	N/A	

For the Life Insurance Non-Par Fund, the analysis is done with respect to the liabilities of the fund. If interest rates increase by 100 bps across the board, the value of liabilities decreases by \$186 million (2009: \$152 million), and a corresponding amount will be recognised as surplus.

Considerations of non-guaranteed benefits do not arise in the Non-Par Fund, as all the product benefits written in this fund do not contain discretionary features.

### (b) General Insurance Contracts Risk Management

#### General Insurance Risks

Insurance contracts transfer risk to the Group by indemnifying the policyholders against adverse effects arising from the occurrence of specified uncertain future events. The insurance risks arise from the fluctuations in the timing, frequency and severity of claims, as well as the adequacy of premiums and reserves.

The majority of the general insurance business is motor insurance. Other insurance business includes personal accident, worker's compensation, fire, marine and other miscellaneous classes.

#### Terms and Conditions of General Insurance Contracts

The General Insurance contracts written by the Group are mostly on an annual coverage and annual premium basis, with the exception of short term policies such as Travel Insurance which cover only the travel period and Marine Cargo which covers the duration in which the cargo is being transported. Some of the more common policies which make up a large part of the general insurance portfolio are briefly described as follows:

Motor Insurance policies cover private cars, commercial vehicles, motorcycles, buses and taxis. Private Cars, the largest portion of the motor portfolio, covers losses or damages to the insured vehicle, death or injuries to third parties, damages to third party property and personal accident.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

#### 4. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS (CONTINUED)

#### (b) General Insurance Contracts Risk Management (continued)

#### Terms and Conditions of General Insurance Contracts (continued)

Personal Accident policies cover death, disablement, medical expenses and emergency evacuation expenses due to accident, hijacking, murder, assault, strike, riot, civil commotion, act of terrorism and natural disasters such as earthquake and flood.

Workmen Compensation policies cover 2 legal liabilities. Firstly, the "Act" provides compensation to workers or their dependants for specified occupational diseases, personal injuries or deaths caused by accidents arising out of and in the course of employment. Secondly, "Common Law" covers an employer's liability under common law to his workers, due to negligence leading to an accident resulting in death or injury.

Fire Insurance policies insure properties against physical losses or damages by fire and lightning and extraneous perils such as riot & strike, malicious damage, explosion, aircraft damage, impact damage, bursting & overflowing of water pipes, flood, earthquake, volcanic eruption, hurricane, cyclone, typhoon or windstorm.

#### Objectives of managing risks and policies for mitigating risks

The objectives of managing insurance risks are to enhance the long-term financial performance of the business and limit any excessive variability of the insurance results.

Underwriting insurance contracts involves the pooling of a large number of uncorrelated risks to reduce relative variability. The Group adopts the following measures to manage the general insurance risks:

- underwriting standards to select risks and control exposure in accordance to established guidelines
- claims control to pay claims fairly and control claim wastage or fraud
- pricing and reserving standards to ensure adequate pricing for risks and valuation of insurance liabilities
- reinsurance protection to limit exposure to large insurance contracts and large claims

Concentration risk is particularly relevant in the case of natural disasters and other catastrophes. The Group's insurance contracts mostly cover perils and risks in Singapore. As such, the Group's concentration risk is negligible as Singapore is hardly exposed to natural disasters.

Perils like floods, epidemics and terrorism do present a level of variability and correlation in the future claim experience but these concentration of risks are protected by event excess of loss reinsurance.

Geographically our risks are concentrated in Singapore. Concentration risk arising from natural catastrophes is negligible as the exposure to natural disasters in Singapore is minimal from historical experience. 80% of the Group's general insurance portfolio is motor insurance with risks well diversified across private cars, commercial vehicles, motorcycles, buses and taxis.

#### Sensitivity analysis

Given the uncertainty in establishing the claim liabilities, it is likely that the final outcome will be different from the estimation. The table below gives an indication of the sensitivity of the claim liabilities and the impact on net surplus before levy for the year:

Net claim liabilities	2010 \$'000	2009 \$'000
Assumed loss ratio for Bornhuetter-Ferguson method increase by 20%	37,667	31,853
Assumed loss ratio for Bornhuetter-Ferguson method decrease by 20%	(37,667)	(31,853)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

#### 4. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS (CONTINUED)

#### (c) Financial risk

The Group has to meet substantial long term liabilities to policyholders for claims and maturity payments and to ensure that adequate liquidity is available to meet short term claims, solvency margin and capital adequacy for business expansion. The Group invests in a variety of market instruments such as bonds and quoted and unquoted equities to match the maturity of its liabilities. This exposes the Group to a number of risks such as interest rate, liquidity, currency and credit risks.

The management of these risks lies with the Risk Management and Investment Committees. The Risk Management Committee sets the policy and framework for the risk management function and reviews its appropriateness regularly. The administration of the financial risk management process is delegated to the senior management of the Group. Primarily, the risk management process focuses on mitigating the risks due to uncertainties of the financial market to minimise the adverse impact of these risks on the financial performance of the Group. A key aspect of risk management is matching the timing of cash flows from assets and liabilities. The Investment Committee provides oversight of the asset/liability management process and approves investment guidelines and limits.

#### (i) Market risk

Market risk is the risk of loss arising from uncertainty concerning movements in market prices and rates, including observable variables such as interest rates, exchange rates, and others that may be only indirectly observable such as volatilities and correlations. Market risk includes such factors as changes in economic environment, consumption pattern and investor's expectation etc. which may have significant impact on the value of the investments.

The Group's investments are substantially dependent on changes in interest rates and equity prices.

The Group regularly monitors its exposure to different asset classes to satisfy itself that its exposure to equities, debt securities, and other risk assets are within the Group's self-imposed risk tolerance limits.

The Group distinguishes market risk as follows:

- (a) Equity price risk
- (b) Interest rate risk
- (c) Foreign exchange risk

#### (a) Equity price risk

The Group is exposed to equity price risk arising from investments held which are classified as fair value through profit or loss. These securities are listed in recognised exchanges under the Morgan Stanley Composite Index ("MSCI") purview.

The Group monitors equity exposure against a benchmark set and agreed by the Investment Committee, and has a process in place to manage the exposure. This process includes monitoring the country, sector, single security exposure of the portfolio against the limits set.

The Group also formulates equity risk management strategy taking into account the full range of the Group's equity holdings. The Group's investments in equities are substantially in Asia.

The statistical risk analytic tools used by the Group to monitor price risk exposures are the volatility of the benchmark and beta of the portfolio. In this analysis, equity and index exposures are grouped by appropriate market indices, as determined by the Group, and the net beta adjusted exposures to each market index are calculated.

#### 4. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS (CONTINUED)

#### (c) Financial risk (continued)

#### (i) Market risk (continued)

#### (a) Equity price risk (continued)

The Group has chosen the MSCI Singapore, MSCI Asia Ex-Japan and MSCI Global indices as representative market indices for all the equities held at balance sheet date. In addition, the Group makes adjustments or assumptions where it determines this to be necessary or appropriate. Historical statistics used in the model may not accurately estimate future changes particularly in periods of market turmoil. Actual results may differ substantially from these estimates.

Sensitivity analysis for changes in risk variable that was reasonably possible at year end is as follows:

	before levy	Impact on surplus before levy and allocation of management expenses		
	2010 \$'000	2009 \$'000		
MSCI Singapore	÷ 000	÷ 000		
+29% (2009: +29%)	828,491	834,308		
-29% (2009: -29%)	(828,491)	(834,308)		
MSCI Asia ex Japan				
+28% (2009: +27%)	576,147	397,052		
-28% (2009: -27%)	(576,147)	(397,052)		
MSCI Global Equities				
+20% (2009: +18%)	164,023	106,675		
-20% (2009: -18%)	(164,023)	(106,675)		

#### (b) Interest rate risk

The Group is exposed to interest rate risk primarily through investments in fixed income securities by the Insurance Funds and policy liabilities in those Funds which are guaranteed.

The presence of interest rate risk is the result of not holding assets that match policy liabilities fully. The interest rate risk arising from asset-liability tenure mismatch is actively managed and monitored by various departments within the Group, including the Investment Committee and Chief Actuary.

Interest rate risks are managed by the Group on an ongoing basis with the primary objective of limiting the extent to which solvency can be affected by an adverse movement in interest rates.

The Group reduces interest rate risk through the close matching of assets and guaranteed liabilities of Insurance Funds. In this respect, the Group uses derivative instruments, including interest rate and cross currency swaps, to reduce interest rate risk with the aim of facilitating efficient portfolio management.

#### 4. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS (CONTINUED)

### (c) Financial risk (continued)

#### (i) Market risk (continued)

#### (b) Interest rate risk (continued)

The long duration of policy liabilities in the Insurance Funds and the uncertainty of the cash flows of the said Funds mean interest rate risk cannot be completely eliminated, except to match guarantees as much as possible.

The Group's aim is to match the Life Insurance Par Fund's guaranteed liabilities falling due within the next 10 years from balance sheet date. The Group also matches the Life Insurance Par Fund's contractual liabilities falling due within the 11-15 years according to the following percentages.

Year	% of liabilities
11	80%
12	60%
13	40%
14	20%
15	0%

The remaining liabilities are backed by equities, fixed income securities, loans and investment properties with a view to maximise long term returns subject to acceptable volatility in market value.

Investment Linked Fund's liabilities are fully matched by the assets held in the respective investment linked policies sub-funds. The interest rate risk is wholly borne by the policyholders.

Shareholders' Fund has exposure to fixed income investments, which will be subject to mark-to-market valuation loss when interest rates rise.

A study of fixed income securities' yield movement during the previous periods has been undertaken and a 100bps change in yield across the different curves is considered to be a reasonable basis for interest rate sensitivity analysis. The table below summarises the impact on surplus before levy and allocation of management expenses based on a 100bps parallel shift in the yield curves:

Sensitivity analysis for changes in risk variable that was reasonably possible as at year end is as follows:

	before levy	on surplus and allocation nent expenses
	2010 \$'000	2009 \$'000
Parallel shift in yield curves		
+100 bps	(715,362)	(643,528)
-100 bps	780,231	698,536

### (c) Foreign currency risk

#### Policy on foreign currency risk management

The Group operates mainly in Singapore, with over 99% of its insurance liabilities denominated in Singapore Dollars.

#### 4. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS (CONTINUED)

### (c) Financial risk (continued)

#### (i) Market risk (continued)

#### (c) Foreign currency risk (continued)

#### Policy on foreign currency risk management (continued)

The Group mitigates the potential foreign currency risks arising from its investment in financial assets through a combination of direct hedging and managing the foreign currency exposure against the Singapore dollar trade weighted basket. The potential foreign currency risks arising from the investment in foreign currency denominated bonds are hedged using foreign exchange forward contracts and currency swaps.

The Group monitors and rebalances the foreign currency exposure periodically to keep the deviations from the trade weighted basket within the approved tolerances.

The following table presents the Group's exposures to major foreign currencies, presented in Singapore Dollar equivalent amounts as at:

2010 Assets	USD \$'000	Euro \$'000	GBP \$'000	НК <b>D</b> \$'000	KRW \$'000	Others \$'000
Investments						
- Equities	322,353	111,124	70,704	897,320	461,234	869,507
- Debt securities	1,727,983	230,655	51,082	-	-	105,755
- Funds	751,923	35,432	-	320	-	30,257
Cash and cash equivalents	39,860	3,757	397	10,485	2,273	41,361
Total	2,842,119	380,968	122,183	908,125	463,507	1,046,880
Less: Derivative contracts (notional)	(1,667,321)	(267,445)	(17,714)	(71,425)	(44,375)	(965,744)
Net foreign currency risk exposure	1,174,798	113,523	104,469	836,700	419,132	81,136
				· · ·		
2009 Assets	USD \$'000	Euro \$'000	GBP \$'000	НКD \$'000	KRW \$'000	Others \$'000
Investments	<i></i>		<i></i>	<u> </u>		
- Equities	311,104	140,827	69,861	574,592	306,203	598,976
- Debt securities	1,244,794	371,792	38,633	-	-	222,946
- Funds	328,232	18,317	-	2,417	-	108,792
Cash and cash equivalents	46,194	2,580	444	8,669	2,059	18,405
Total	1,930,324	533,516	108,938	585,678	308,262	949,119
Less: Derivative contracts (notional)	(845,176)	(272,546)	(21,346)	(52,686)	(17,379)	(1,379,175)
Net foreign currency risk exposure	1,085,148	260,970	87,592	532,992	290,883	(430,056)

#### 4. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS (CONTINUED)

#### (c) Financial risk (continued)

#### (i) Market risk (continued)

- (c) Foreign currency risk (continued)
  - Policy on foreign currency risk management (continued)

The Group's liabilities are predominantly denominated in Singapore dollars.

The Group's foreign currency risk exposure is closely tracked with its benchmark model.

Consequently, the sensitivity of the Group's foreign currency risk exposure is low. Based on the annualised monthly volatilities, management estimates a  $\pm 2\%$  (2009:  $\pm 2\%$ ) change in the relevant currency risk that were reasonably possible at the balance sheet date.

The following table shows Group's sensitivity to foreign currency exposure should those currencies increase or decrease by 2% (2009: 2%) with all other variables held constant.

Risen / lowered by	Net increase in net surplus before levy and allocation of management expenses		
	31 December 2010 \$'000	31 December 2009 \$'000	
2% (2009: 2%)	2,089	1,752	
2% (2009: 2%)	2,270	5,219	
2% (2009: 2%)	23,496	21,703	
2% (2009: 2%)	16,734	10,660	
2% (2009: 2%)	8,383	5,818	
	2% (2009: 2%) 2% (2009: 2%) 2% (2009: 2%) 2% (2009: 2%)	Risen / lowered by         and allocation of ma           31 December 2010         \$'000           2% (2009: 2%)         2,089           2% (2009: 2%)         2,270           2% (2009: 2%)         23,496           2% (2009: 2%)         16,734	

#### (ii) Credit risk

Credit risk is the potential financial loss resulting from the failure of a customer or counterparty to settle its financial and contractual obligations to the Group as and when they fall due.

The Group's primary exposure to credit risk is through its investments in fixed income securities, lending activities such as corporate loans and consumer loans and potential obligations of reinsurers arising out of reinsurance arrangements.

The Investment Committee manages credit risk associated with investments in fixed income securities through setting of investment policy and credit exposure limits, as well as approving credit risk management methodologies.

Evaluation of an issuer's or counterparty's credit risk is undertaken by credit analysts. Monitoring of credit and concentration risk is carried out by the Investment Compliance and Risk Division.

The credit risk of the Insurance Funds' fixed income securities investments is actively managed by Investment Department to ensure adherence to credit limits by issuer or counterparty and by credit rating bucket limits.

Overall investment limits monitoring is in place at various levels to ensure that all investment activities are aligned with the Group's risk management principles and philosophies.

#### 4. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS (CONTINUED)

#### (c) Financial risk (continued)

#### (ii) Credit risk (continued)

The corporate loans in the portfolio are generally secured by commercial real estate, thus mitigating credit risk. Evaluating and monitoring of credit risk arising from such lending activities is undertaken by credit analysts. Valuation of the corporate loans' collateral is carried out periodically. The carrying amount of past due or impaired corporate loans on 31 December 2010 is \$nil (2009: nil).

The consumer loan portfolio as at 31 December 2010 amounts to \$92 million (2009: \$129 million). This is made up of secured and unsecured loans of which about 94% (2009: 93%) are secured loans.

For the management of credit risk of secured consumer loans, the Group regularly performs a valuation exercise to derive the fair value of the collaterals. The purpose of this exercise is to monitor the Loan to Valuation Ratio. For some loans, the Group may repossess the collateral when the loan defaults.

The Group's credit policy to monitor the default risk on unsecured loans is to engage an external agent to regularly inform the Group if any of the borrowers are currently facing legal actions by other creditors.

The following table provides information regarding the carrying value of financial assets that have been impaired and the ageing of financial assets that are past due but not impaired.

		Fina past				
	Neither past due nor impaired \$'000	Up to 3 months \$'000	3 months to 1 year \$'000	Greater than 1 year \$'000	Total \$'000	Financial assets that have been impaired \$'000
Debt securities	14,782,466	-	-	-	14,782,466	-
Loans	861,216	5,951	1,597	325	869,089	1,925
Derivatives with positive fair values	297,838	-	-	-	297,838	-
Reinsurers' share of insurance contract provisions	33,488	-	-	-	33,488	-
Insurance and other receivables	129,048	67,717	4,595	153	201,513	5,223
Cash and cash equivalents	1,220,586	-	-	-	1,220,586	-

#### 4. **MANAGEMENT OF INSURANCE AND FINANCIAL RISKS (CONTINUED)**

#### Financial risk (continued) (c)

#### Credit risk (continued) (ii)

		At	t 31 December 2	.009		
	_	Fin past	_			
	Neither past due nor impaired \$'000	Up to 3 months \$'000	3 months to 1 year \$'000	Greater than 1 year \$'000	Total \$'000	Financial assets that have been impaired \$'000
Debt securities	13,303,885	-	-	-	13,303,885	-
Loans	752,795	6,950	2,420	1,136	763,301	2,426
Derivatives with positive fair values	105,201	-	-	-	105,201	-
Reinsurers' share of insurance contract provisions	38,371	-	-	-	38,371	-
Insurance and other receivables	128,343	65,898	5,002	435	199,678	7,132
Cash and cash equivalents	1,157,449	-	-	-	1,157,449	-

The table below provide information regarding the credit risk exposure of the Group by classifying assets according to the credit ratings of counterparties.

As at 31 December 2010	Investment Grade (AAA to BBB-) \$'000	Speculative Grade (Below BBB-) \$'000	Non-rated \$'000	Total \$'000
Debt securities	11,157,682	112,142	3,512,642	14,782,466
Loans	-	-	869,089	869,089
Cash and cash equivalents	1,220,586	-	-	1,220,586
Derivatives with positive fair values	-	_	297,838	297,838

As at 31 December 2009	Investment Grade (AAA to BBB-) \$'000	Speculative Grade (Below BBB-) \$'000	Non-rated \$'000	Total \$'000
Debt securities	10,839,038	73,062	2,391,785	13,303,885
Loans	-	-	763,301	763,301
Cash and cash equivalents	1,157,449	-	-	1,157,449
Derivatives with positive fair				
values	-	-	105,201	105,201

The carrying amount of assets included on the balance sheet represents the maximum credit exposure.

#### 4. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS (CONTINUED)

#### (c) Financial risk (continued)

#### (ii) Credit risk (continued)

Cash and cash equivalents are placed with banks and financial institutions: (i) which are regulated by the Monetary Authority of Singapore in Singapore and other like regulators overseas; and (ii) whose credit is rated by credit rating agencies.

Ceded reinsurance contains credit risk, and such reinsurance assets are reported after deductions for known insolvencies and uncollectible items. The Group monitors the financial condition of its reinsurers on an ongoing basis and reviews its reinsurance arrangements periodically. When selecting its reinsurers, the Group considers their relative financial security. The security of the reinsurer is assessed based on public rating information.

### (iii) Liquidity risk

Liquidity risk arises when the Group is unable to meet its obligations at a reasonable cost. This could arise through bad publicity or adverse market conditions leading to unexpected cash demands and huge amount of surrenders. As a result, the Group may have to sell off assets at a loss to provide the cash lump sum payment.

The Group monitors its liquidity risk and maintains a level of cash and cash flow deemed adequate by management to finance its operations and to mitigate the effects of fluctuations in cash requirements. Liquidity management requires the Group to maintain a liquid position at all times to meet unexpected claims payments when they fall due and simultaneously holding an asset mix which meets the Group's target return.

The Group manages liquidity risk by maintaining an adequate level of cash and cash equivalents as well as putting in place an asset liability matching (ALM) strategy for Life Participating Fund. The liquidity risk is minimised by holding cash and also close monitoring of surrenders and redemptions.

For Non-Par Fund, the business is managed on an annual cash flow basis ensuring sufficient cash flow of premium as the liability matching strategy and monitoring of the experience to ensure claims can be paid. ElderShield liabilities are currently not matched because the Group expects the fund to be cash-flow positive for at least 10 years.

For General Insurance Fund, a significant portion of the assets are liquid assets which can be easily liquidated to pay claims.

For Investment Linked Funds, the liabilities and unit prices for transactions fully reflect the market value of assets held in the respective Investment Linked Product sub-funds. A significant portion of the assets are liquid assets which can be easily liquidated to fund liquidation of units by unit-holders.

The table below shows the gross liability including both guaranteed and non-guaranteed benefits (before reinsurance) as at 31 December 2010 based on estimated timing of net cash outflows. Almost all investment contracts may be surrendered. In this case, the earliest contractual maturity date is the balance sheet date. The liability will be the surrender value required if all investment contract policyholders surrender at the balance sheet date.

#### 4. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS (CONTINUED)

### (c) Financial risk (continued)

(iii) Liquidity risk (continued)

As 31 December 2010	Total \$'000	Within 1 year \$'000	1 - 5 years \$'000	5 - 15 years \$'000	Over 15 years \$'000
Long Term business					
- Insurance contracts	(23,631,261)	(2,854,915)	(5,467,629)	(4,685,544)	(10,623,173)
- Investment contracts	(243,654)	(118,743)	(81,953)	(42,958)	-
Total	(23,874,915)	(2,973,658)	(5,549,582)	(4,728,502)	(10,623,173)
As 31 December 2009	Total \$'000	Within 1 year \$'000	1 - 5 years \$'000	5 - 15 years \$'000	Over 15 years \$'000
Long Term business					
- Insurance contracts	(20,822,732)	(2,138,450)	(4,572,022)	(4,611,205)	(9,501,055)
- Investment contracts	(244,527)	(116,548)	(83,533)	(44,446)	-
Total	(21,067,259)	(2,254,998)	(4,655,555)	(4,655,651)	(9,501,055)

The table below shows the undiscounted contractual cash flows in relation to derivative instruments and other payables.

As 31 December 2010	Total \$'000	Within 1 year \$'000	1 - 5 years \$'000	5 - 15 years \$'000	Over 15 years \$'000
Derivative financial					
instruments	(65,223)	(60,492)	(3,817)	(914)	-
Insurance and other					
payables	(617,809)	(589,259)	(23,766)	(4,720)	(64)
As 31 December 2009	Total \$'000	Within 1 year \$'000	1 - 5 Years \$'000	5 - 15 years \$'000	Over 15 years \$'000
Derivative financial					
instruments	(68,278)	(45,968)	(22,797)	487	-
Insurance and other payables	(379,391)	(352,192)	(22,543)	(4,557)	(99)

FOR THE FINANCIAL YEAR ENDED ST DECEIVIDER 2010

### 4. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS (CONTINUED)

#### (d) Capital Management

The Group's capital policy is to ensure capital efficiency and the ability to self-generate sufficient level of surpluses within each fund to support the on-going development. This is especially important given its co-operative status and limited avenues for raising capital.

The Group's capital management framework is to ensure the use of capital and generation of surplus through steering of bonus distribution strategy, investment strategy, product pricing and development and risk management. Critical amongst these is to ensure that products are priced on a profitable basis to self-generate surpluses and bolster capital. To ensure this, minimum pricing standards have been set.

The Co-operative is required to comply with the regulatory capital requirement prescribed in the Valuation and Capital Regulations 2004 under the MAS Insurance Act. Under the Risk-based Capital Framework regulation set by Monetary Authority of Singapore, Insurance companies are required to satisfy a minimum capital adequacy ratio of 120%. The Co-operative has a capital adequacy ratio in excess of the minimum requirement.

Regulated capital of the Co-operative as at 31 December 2010 comprised Available Capital of \$6.22 billion, Risk Capital of \$2.66 billion and Capital Adequacy Ratio of 234%. The amounts as at 31 December 2009 are: Available Capital \$5.49 billion, Risk Capital \$2.70 billion and Capital Adequacy Ratio of 203%.

#### (e) Fair value measurements

The following table presents our assets and liabilities measured at fair value at 31 December 2010.

	Level 1	Level 2	Level 3	Total
	\$'000	\$'000	\$'000	\$'000
Assets				
Investments designated				
at fair value through profit or loss				
Equities	6,077,938	-	-	6,077,938
Funds	911,476	-	-	911,476
Debt securities	14,264,339	446,483	71,644	14,782,466
Available-for-sale investments				
Equities	-	-	36,527	36,527
Funds	-	-	534,442	534,442
Derivative financial instruments	-	297,838	-	297,838
Total assets	21,253,753	744,321	642,613	22,640,687
Liabilities				
Derivative financial instruments	-	(73,864)	-	(73,864)

The fair value of financial instruments traded in active markets (such as trading and available-for-sale securities) is based on quoted market prices at the balance sheet date. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in Level 1.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

### 4. MANAGEMENT OF INSURANCE AND FINANCIAL RISKS (CONTINUED)

#### (e) Fair value measurements (continued)

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each balance sheet date. Quoted market prices or dealer quotes for similar instruments are used to estimate fair value for long-term debt for disclosure purposes. Other techniques, such as estimated discounted cash flows, are used to determine fair value for the remaining financial instruments. The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows. The fair value of forward foreign exchange contracts is determined using quoted forward exchange rates at the balance sheet date. These investments are included in Level 2 and comprise debt investments and derivative financial instruments. In infrequent circumstances, where a valuation technique for these instruments is based on significant unobservable inputs, such instruments are included in Level 3.

Valuation of private equity fund investments was based on net asset value reports as at 30 September 2010, adjusted for the net cash flows movement from 1 October 2010 till 31 December 2010. If a premium of 4.5% had been applied, the impact on the valuation would have been \$17.8m.

For debt investments in Level 3, if a discount factor of 10% had been applied, the impact would be \$12 million.

The following table presents the changes in Level 3 instruments for the year ended 31 December 2010.

	Available-for-sale investments			
	Debt investments \$'000	Unquoted funds \$'000	Unquoted equities \$'000	Total \$'000
Opening balance	44,725	397,251	37,483	479,459
Sales of level 3 securities	-	(42,971)	(308)	(43,279)
Transfers into level 3	-	-	-	-
Purchases of level 3 securities	-	160,467	1,772	162,239
Revaluation reserve	-	512	(1,579)	(1,067)
Gains and losses recognised in profit or loss	26,919	19,183	(841)	45,261
Closing balance	71,644	534,442	36,527	642,613
Total gains or losses for the period included in				
profit or loss for assets held at the end of the				
reporting period	26,919	19,183	(841)	45,261

The carrying value less impairment provision of insurance receivables and payables are assumed to approximate their fair values. The fair value of financial liabilities for disclosure purposes is estimated based on quoted market prices or dealer quotes for similar instruments by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments.

#### 5. **PROPERTY, PLANT AND EQUIPMENT**

Life Insurance Par Fund

	Office	Furniture	Computer	Motor vehicles	Total
	equipment \$'000	and fittings \$'000	equipment \$'000	\$'000	\$'000
2010					
Cost					
At 1 January 2010	6,403	18,254	26,060	504	51,221
Additions	164	2,973	876	-	4,013
Disposals	(3,284)	(6,506)	(10,735)	(9)	(20,534)
At 31 December 2010	3,283	14,721	16,201	495	34,700
Accumulated depreciation					
At 1 January 2010	5,093	12,312	19,883	264	37,552
Charge for the year	496	2,024	2,533	87	5,140
Disposals	(2,777)	(4,068)	(9,035)	(6)	(15,886)
At 31 December 2010	2,812	10,268	13,381	345	26,806
Net book value					
At 31 December 2010	471	4,453	2,820	150	7,894
	Office equipment	Furniture and fittings	Computer equipment	Motor vehicles	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
2009					
Cost		10.050	25.000		54.000
At 1 January 2009	6,344	18,858	25,328	476	51,006
Additions	80	2,618	969	99	3,766
Disposals	(21)	(3,222)	(237)	(71)	(3,551)
At 31 December 2009	6,403	18,254	26,060	504	51,221
Accumulated depreciation					
At 1 January 2009	4,523	11,129	17,491	203	33,346
Charge for the year	585	2,272	2,625	84	5,566
Disposals	(15)	(1,089)	(233)	(23)	(1,360)
At 31 December 2009	5,093	12,312	19,883	264	37,552
Net book value					
At 31 December 2009	1,310	5,942	6,177	240	13,669

Depreciation expense is included in "Management expenses" in the statement of comprehensive income.

During the financial year, the Group reviewed and changed the useful lives of computer equipment. The useful lives of certain computer equipment have been reduced from 5 years to 3 years. This change in useful lives resulted in an additional depreciation charge of \$197,000 in 2010.

#### 6. **INTANGIBLE ASSETS**

	2010	2009
	\$'000	\$'000
Life Insurance Par Fund		
Cost		
At 1 January	33,087	20,475
Additions	12,100	12,962
Disposal	(1,507)	(350)
At 31 December	43,680	33,087
Accumulated amortisation		
At 1 January	12,277	8,397
Charge for the year	5,618	3,911
Disposal	(437)	(31)
At 31 December	17,458	12,277
Net book value at 31 December	26,222	20,810

Amortisation expense is included in "Management expenses" in the statement of comprehensive income.

#### 7. **INVESTMENT PROPERTIES**

	2010 \$'000	2009 \$'000
Life Insurance Par Fund	\$ 000	\$ 000
At 1 January	1,018,632	1,091,922
Additions	5,871	3,498
Disposals	-	(3,377)
Change in net fair value recognised in profit or loss	31,283	(73,411)
At 31 December	1,055,786	1,018,632

Investment properties are carried at fair values at the balance sheet date as determined by independent professional valuers. Valuations are made annually based on the properties' fair market values using the direct sale comparison and income approach.

All investment properties belong to the Life Insurance Par Fund. These properties are held for the purpose of capital appreciation and rental income. The following amounts are recognised in profit or loss.

	2010 \$'000	2009 \$'000
Rental income	58,378	61,313
Direct operating expenses arising from investment properties that generated rental income	(16,117)	(17,223)

#### 8. **INVESTMENT IN SUBSIDIARIES**

The subsidiaries of the Co-operative, all incorporated in Singapore and having their place of business in Singapore, at 31 December 2010 are as follows:

Name	Principal activities	Interest held by Co-operative		
		2010	2009	
		%	%	
Life Insurance Par Fund				
NTUC Income International Pte Ltd*	Investment holding	100	100	
NTUC Co-operatives Suzhou	Investment holding			
Investments Pte Ltd		73	73	
Shareholders' Fund				
NTUC Income Enterprises Pte Ltd (NIE)	Operator of retail and referral services	100	100	
NTUC Income Car Co-operative Ltd**	Car sharing	100	100	
NTUC Income Asset Management Ltd	Investment management	100	100	

As at 31 December 2010, investments in subsidiaries held through NTUC Income Enterprises Pte Ltd (NIE), a 100% owned subsidiary of the Co-operative are as follows:

Name Principal activities		Interest held by NIE		
		2010 %	2009 %	
I-Map Pte Ltd	Electronic directories	100	100	
Big Trumpet Ltd	Create, establish and maintain electronic			
	commerce club	100	100	

Being struck-off during the year

\*\* Being liquidated during the year

#### 9. **INVESTMENT IN ASSOCIATED COMPANIES**

	G	roup
	2010	2009
	\$'000	\$'000
Life Insurance Par Fund		
Equity investment at cost		
Beginning of financial year	273,523	225,206
Investment during the year	-	32,242
Share of profits	31,998	16,175
Share in other comprehensive loss	(1,614)	-
Impairment charge	-	(100)
Others	(2,242)	-
End of financial year	301,665	273,523
The summarised financial information of associated companies is as follows		
- Assets	2,600,327	1,704,288
- Liabilities	1,265,494	672,351

446,072

161,272

461,641

54,305

### The investment in associated companies is as follows:

- Revenue

- Net profit

Name of company	Country of incorporation	-		Interest held by Co-operative		
			2010	2009		
			%	%		
Life Insurance Par Fund						
Falcon-Air Holdings Pte Ltd <sup>(d)</sup>	Singapore	Investment holding	23	23		
MegaTalk Pte Ltd*	Singapore	Provision of internet phone				
		solutions	-	40		
NTUC Choice Homes Co-operative Ltd <sup>(a)</sup>	Singapore	Property development	25	25		
One Marina Property Services Pte Ltd	Singapore	Provision of facility				
(formerly known as SLF Management		management, project				
Services Pte Ltd) <sup>(a)</sup>		management, marketing and				
		leasing services	20	20		
Vicom Assessment Centre Pte Ltd <sup>(d)</sup>	Singapore	Provision of motor assessment				
		services	25	25		
Asia Pacific Investment Company	Singapore	Properties investment				
No. 2 Ltd <sup>(b)</sup>			22	22		
SG Domain Pte Ltd <sup>(c)</sup>	Singapore	Properties investment holding	20	20		

\* Dissolved during the year

(a) Financial year ends on 31 March

(b) Financial year ends on 30 April

(c) Financial year ends on 31 August

(d) Financial year ends on 31 December

#### 10. **OTHER FINANCIAL ASSETS**

	2010					
		Life				
	Life	Insurance	Investment	General	Share	
	Insurance	Non-Par	Linked	Insurance	holders'	
	Par Fund	Fund	Fund	Fund	Fund	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Investments designated						
at fair value through profit or loss						
Quoted						
Equities	4,808,368	-	697,265	244,126	328,179	6,077,938
Funds	633,407	-	188,704	40,002	49,363	911,476
Debt securities	11,896,998	1,693,492	398,349	792,386	1,241	14,782,466
Total investments designated at fair						
value through profit or loss	17,338,773	1,693,492	1,284,318	1,076,514	378,783	21,771,880
Available-for-sale investments						
Unquoted						
Equities	18,516	-	-	17,689	322	36,527
Funds	534,442	-	-	-	-	534,442
Total available-for-sale investments	552,958	-	-	17,689	322	570,969
Total investments	17,891,731	1,693,492	1,284,318	1,094,203	379,105	22,342,849
To be settled within 12 months	1,842,926	4,735	81,430	168,682	1,241	2,099,014
To be settled after 12 months	16,048,805	1,688,757	1,202,888	925,521	377,864	20,243,835
	17,891,731	1,693,492	1,284,318	1,094,203	379,105	22,342,849
	17,031,731	1,033,432	1,204,310	1,094,205	379,105	

#### 10. **OTHER FINANCIAL ASSETS (CONTINUED)**

			20	009		
		Life				
	Life	Insurance	Investment	General	Share	
	Insurance	Non-Par	Linked	Insurance	holders'	
	Par Fund	Fund	Fund	Fund	Fund	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Investments designated						
at fair value through profit or loss						
Quoted						
Equities	3,417,363	293,110	711,423	-	269,659	4,691,555
Funds	887,160	4,387	152,636	-	65,993	1,110,176
Debt securities	10,726,960	1,205,984	370,435	978,655	21,851	13,303,885
Total investments designated at fair						
value through profit or loss	15,031,483	1,503,481	1,234,494	978,655	357,503	19,105,616
Available-for-sale investments						
Unquoted						
Equities	17,111	-	-	20,000	372	37,483
Funds	396,841	-	-	410	-	397,251
Total available-for-sale investments	413,952	-	-	20,410	372	434,734
Total investments	15,445,435	1,503,481	1,234,494	999,065	357,875	19,540,350
To be settled within 12 months	933,776	88,604	83,632	65,425	-	1,171,437
To be settled after 12 months	14,511,659	1,414,877	1,150,862	933,640	357,875	18,368,913
	15,445,435					

Of the total debt securities, 98% (2009: 95%) represents investments in fixed rate instruments.

### Life Insurance Par Fund

### Loans of quoted equities to financial institutions

The Group was a participating lender in a Securities Lending Program administered by a financial institution acting as an agent. The agent collected cash and other securities from borrowers as collateral, and this collateral will be at an agreed percentage above the market value of the securities lent out. Marking to market of collateral was performed every business day by the agent and the borrowers were required to deliver additional collateral when necessary. Income earned from the investment of cash collateral and loan fees for loans collateralised by non-cash collateral were distributed to the participating lenders by the agent.

The fair value of the Group's share of the collateral in cash and other securities received by the agent as at 31 December 2010 was \$46.8 million (2009: \$71.5 million). These collaterals were in respect of equity investments designated as fair value through profit or loss, which were lent to financial institutions. The fair values of these equity investments were \$43.8 million (2009: \$67.9 million) at 31 December 2010.

### Shareholders' Fund

### Singapore government securities

Included in debt securities of Shareholders' Fund is \$1.2 million (2009: \$1.3 million) with nominal value of \$1.2 million (2009: \$1.2 million) in Singapore government securities deposited with the Monetary Authority of Singapore as statutory deposits under the Insurance Act for the life and general insurance businesses.

# **NOTES TO THE** FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

11. LOANS

			20	010		
		Life				
	Life	Insurance	Investment	General	Share	
	Insurance	Non-Par	Linked	Insurance	holders'	
	Par Fund	Fund	Fund	Fund	Fund	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Term loans to corporations						
- secured	186,920	-	-	-	-	186,920
- unsecured	31,308	-	-	-	-	31,308
Consumer loans	91,996	-	-	784	-	92,780
Loans on policies	563,328	-	-	-	-	563,328
Fair value adjustment	(3,322)	-	-	-	-	(3,322)
Impairment loss	(1,298)	-	-	(627)	-	(1,925)
	868,932	-	_	157	-	869,089
To be settled within 12 months	14,658	-	-	65	-	14,723
To be settled after 12 months	854,274	-	-	92	-	854,366
	868,932	-	-	157	-	869,089

	2009					
		Life				
	Life Insurance	Insurance Non-Par	Investment Linked	General Insurance	Share holders'	
	Par Fund \$'000	Fund \$'000	Fund \$'000	Fund \$'000	Fund \$'000	Total \$'000
Term loans to corporations						
- secured	74,438	-	-	-	-	74,438
- unsecured	85	-	-	-	-	85
Consumer loans	127,954	-	-	1,257	82	129,293
Loans on policies	561,911	-	-	-	-	561,911
Impairment loss	(2,398)	-	-	(28)	-	(2,426)
	761,990	-	-	1,229	82	763,301
To be settled within 12 months	26,413	-	-	740	18	27,171
To be settled after 12 months	735,577	-	-	489	64	736,130
	761,990	-	-	1,229	82	763,301

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

### 11. LOANS (CONTINUED)

The balance of unsecured term loans to corporations as at 31 December 2010 includes loans granted to an associated company. These loans to the associated company are as follows:

- a) A five-year non-interest bearing loan of \$29.6 million with provision for fair value loss of \$3.3 million recognised in the statement of comprehensive income under net investment income and fair value gains. The loan is automatically renewable for a further period of five years unless parties otherwise agree.
- b) A five-year interest bearing loan of \$1.6 million with interest rate of 3% and interest earned of \$42,000 recognised in the statement of comprehensive income.

At balance sheet date, the carrying amounts of loans approximate their fair value.

Movements in allowance for impairment loss during the financial year are as follows:

		Life				
	Life	Insurance	Investment	General	Share	
	Insurance	Non-Par	Linked	Insurance	holders'	
	Par Fund	Fund	Fund	Fund	Fund	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
2010						
At 1 January	2,398	-	-	28	-	2,426
Allowance made during the year	-	-	-	599	-	599
Allowance written back						
during the year	(1,100)	-	-	-	-	(1,100)
At 31 December	1,298	-	-	627	-	1,925
2009						
At 1 January	4,088	-	-	25	-	4,113
Allowance made during the year	-	-	-	3	-	3
Allowance written back						
during the year	(1,690)	-	-	-	-	(1,690)
At 31 December	2,398	-	-	28	-	2,426

#### 12. **DERIVATIVE FINANCIAL INSTRUMENTS**

2010				
Contract or Underlying Principal	Positive Revaluation	Negative Revaluation \$'000	Net \$'000	
\$ 000	\$ 000	\$ 000	\$ 000	
7,062,327	149,871	44,988	104,883	
119,795	2,836	128	2,708	
1,034,510	123,547	19,293	104,254	
29,080	-	412	(412)	
8,245,712	276,254	64,821	211,433	
141,149	1,261	-	1,261	
483,655	5,788	3,856	1,932	
43,285	1,058	48	1,010	
1,944	23	-	23	
528,884	6,869	3,904	2,965	
112,288	1,379	-	1,379	
734,129	12,075	5,139	6,936	
9,762,162	297,838	73,864	223,974	
	Underlying Principal \$'000 7,062,327 119,795 1,034,510 29,080 8,245,712 141,149 483,655 43,285 43,285 1,944 528,884 112,288	Contract or Underlying Principal \$'000         Positive Revaluation \$'000           7,062,327         149,871           119,795         2,836           1,034,510         123,547           29,080         -           8,245,712         276,254           141,149         1,261           483,655         5,788           43,285         1,058           1,944         23           528,884         6,869           112,288         1,379           734,129         12,075	Contract or Underlying Principal \$'000         Positive Revaluation \$'000         Negative Revaluation \$'000           7,062,327         149,871         44,988           119,795         2,836         128           1,034,510         123,547         19,293           29,080         412           8,245,712         276,254         64,821           141,149         1,261         -           483,655         5,788         3,856           43,285         1,058         48           1,944         23         -           528,884         6,869         3,904           112,288         1,379         -           734,129         12,075         5,139	

12. **DERIVATIVE FINANCIAL INSTRUMENTS (CONTINUED)** 

		2009				
	Contract or Underlying Principal \$'000	Positive Revaluation \$'000	Negative Revaluation \$'000	Net \$'000		
Life Insurance Par Fund						
Forward foreign exchange	4,267,464	23,914	37,239	(13,325)		
Interest rate swaps	202,301	1,858	210	1,648		
Cross currency swaps	711,589	75,185	24,796	50,389		
Swaptions	63,600	-	857	(857)		
	5,244,954	100,957	63,102	37,855		
Life Insurance Non-Par Fund						
Cross currency swaps	4,204	965	-	965		
Investment Linked Fund						
Forward foreign exchange	180,511	677	2,046	(1,369)		
Interest rate swaps	53,339	319	65	254		
Cross currency swaps	1,448	343	-	343		
Swaptions	22,800	-	229	(229)		
	258,098	1,339	2,340	(1,001)		
General Insurance Fund						
Cross currency swaps	4,477	1,028	-	1,028		
Shareholders' Fund						
Forward foreign exchange	186,874	912	1,978	(1,066)		
Total	5,698,607	105,201	67,420	37,781		

At balance sheet date, all derivative financial instruments balances are current, as they are classified as 'held for trading' in accordance with Financial Reporting Standards 39, Financial Instruments: Recognition and Measurement.

#### 13. **INSURANCE CONTRACT PROVISIONS**

	2010				
		Life			
	Life	Insurance	Investment	General	
	Insurance	Non-Par	Linked	Insurance	
	Par Fund S'000	Fund \$'000	Fund \$'000	Fund \$'000	Total \$'000
Gross	\$ 000	\$ 000	\$ 000	\$ 000	\$ 000
Provision for claims and loss adjustment expenses		105,199	-	451,844	557,043
Provision for unexpired risks	-	100,277	-	162,420	262,697
Provision for future non-participating benefits	2,062,439	892,211	-	-	2,954,650
Provision for future participating benefits					
- Guaranteed benefits	8,788,281	-	-	-	8,788,281
- Non-guaranteed benefits	9,761,445	-	-	-	9,761,445
Provision for investment linked contracts	-	-	1,307,145	-	1,307,145
Total insurance contract provisions, gross	20,612,165	1,097,687	1,307,145	614,264	23,631,261
Reinsurance					
Provision for claims and loss adjustment expenses	-	-	-	30,744	30,744
Provision for unexpired risks	-	-	-	2,744	2,744
Total reinsurers' share of insurance contract provisions	-	-	_	33,488	33,488
Net					
Provision for claims and loss adjustment expenses	-	105,199	-	421,100	526,299
Provision for unexpired risks	-	100,277	-	159,676	259,953
Provision for future non-participating benefits	2,062,439	892,211	-	-	2,954,650
Provision for future benefits					
- Guaranteed benefits	8,788,281	-	-	-	8,788,281
- Non-guaranteed benefits	9,761,445	-	-	-	9,761,445
Provision for investment linked contracts	-	-	1,307,145	-	1,307,145
Total insurance contract provisions, net	20,612,165	1,097,687	1,307,145	580,776	23,597,773

13. **INSURANCE CONTRACT PROVISIONS (CONTINUED)** 

	2009					
		Life				
	Life	Insurance	Investment	General		
	Insurance	Non-Par	Linked	Insurance		
	Par Fund Ś'000	Fund \$'000	Fund \$'000	Fund \$'000	Tota \$'000	
Gross	÷ 000	<i></i>	÷ 000	<i></i>	<i></i>	
Provision for claims and loss adjustment expenses	-	88,217	-	412,300	500,517	
Provision for unexpired risks	-	89,869	-	164,328	254,197	
Provision for future non-participating benefits	1,292,700	804,509	-	-	2,097,209	
Provision for future participating benefits						
- Guaranteed benefits	8,018,658	-	-	-	8,018,658	
- Non-guaranteed benefits	8,685,561	-	-	-	8,685,561	
Provision for investment linked contracts	-	-	1,266,590	-	1,266,590	
Total insurance contract provisions, gross	17,996,919	982,595	1,266,590	576,628	20,822,732	
Reinsurance						
Provision for claims and loss adjustment expenses	-	-	-	30,265	30,265	
Provision for unexpired risks	-	-	-	8,106	8,106	
Total reinsurers' share of insurance contract provisions		-	-	38,371	38,371	
Net						
Provision for claims and loss adjustment expenses	-	88,217	-	382,035	470,252	
Provision for unexpired risks	-	89,869	-	156,222	246,092	
Provision for future non-participating benefits	1,292,700	804,509	-	-	2,097,209	
Provision for future benefits						
- Guaranteed benefits	8,018,658	-	-	-	8,018,658	
- Non-guaranteed benefits	8,685,561	-	-	-	8,685,563	
Provision for investment linked contracts	-	-	1,266,590	-	1,266,590	
Total insurance contract provisions, net	17,996,919	982,595	1,266,590	538,257	20,784,361	

2000

#### 13. **INSURANCE CONTRACT PROVISIONS (CONTINUED)**

### Movements in insurance contract provisions

### Life Insurance Par Fund

### Provision for future participating / non-participating benefits

	2010			2009			
	Gross \$'000	Reinsurance \$'000	Net \$'000	Gross \$'000	Reinsurance \$'000	Net \$'000	
At 1 January	17,996,919	-	17,996,919	15,514,688	-	15,514,688	
Increase in insurance contract provisions	2,321,658	-	2,321,658	2,048,454	-	2,048,454	
Transfer of premiums and recovery of allocated expenses	485	-	485	4,317	-	4,317	
Share in results of subsidiaries and associated companies	30,333	-	30,333	16,175	-	16,175	
Change in liabilities for insurance contracts arising from unrealised available-for-sale net gain	1,294	_	1,294	42,885	_	42,885	
Bonus to policyholders	261,476	-	261,476	370,400	-	370,400	
At 31 December	20,612,165	-	20,612,165	17,996,919	-	17,996,919	

### Life Insurance Non-Par Fund

#### (a) **Provision for unexpired risks**

	2010			2009			
	Gross \$'000	Reinsurance \$'000	Net \$'000	Gross Ś'000	Reinsurance \$'000	Net \$'000	
At 1 January	89,869	-	89,869	113,835	-	113,835	
Movements for the year	10,408	-	10,408	(23,966)	-	(23,966)	
At 31 December	100,277	-	100,277	89,869	-	89,869	

#### (b) Provisions for future non-participating benefits and claims

	2010			2009			
	Gross \$'000	Reinsurance \$'000	Net \$'000	Gross \$'000	Reinsurance \$'000	Net \$'000	
At 1 January	892,726	-	892,726	756,652	-	756,652	
Increase in insurance contract provisions	104,684	-	104,684	136,074	-	136,074	
At 31 December	997,410	-	997,410	892,726	-	892,726	
At 31 December (a) + (b)	1,097,687	-	1,097,687	982,595	-	982,595	

#### 13. **INSURANCE CONTRACT PROVISIONS (CONTINUED)**

Movements in insurance contract provisions (continued)

**Investment Linked Fund** 

Provision for investment linked contracts

	2010			2009			
	Gross	Reinsurance	Net	Gross	Reinsurance	Net	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
At 1 January	1,266,590	-	1,266,590	945,320	-	945,320	
Increase/(decrease) in insurance							
contract provision	40,555	-	40,555	321,270	-	321,270	
At 31 December	1,307,145	-	1,307,145	1,266,590	-	1,266,590	

### **General Insurance Fund**

#### (a) Provision for claims and loss adjustment expenses

		2010			2009			
	Gross	Reinsurance	Net	Gross	Reinsurance	Net		
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000		
At 1 January	412,300	(30,265)	382,035	373,054	(20,771)	352,283		
Increase / (decrease) in insurance contract								
provision	39,544	(479)	39,065	39,246	(9,494)	29,752		
At 31 December	451,844	(30,744)	421,100	412,300	(30,265)	382,035		

#### (b) **Provision for unexpired risks**

	2010			2009			
	Gross	Reinsurance	Net	Gross	Reinsurance	Net	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
At 1 January	164,328	(8,106)	156,222	197,499	(9,949)	187,550	
Movements for the year	(1,908)	5,362	3,454	(33,171)	1,843	(31,328)	
At 31 December	162,420	(2,744)	159,676	164,328	(8,106)	156,222	
At 31 December							
(a) + (b)	614,264	(33,488)	580,776	576,628	(38,371)	538,257	

#### 14. **INSURANCE AND OTHER RECEIVABLES**

	2010							
_		Life						
	Life	Insurance	Investment	General	Share			
	Insurance	Non-Par	Linked	Insurance	holders'			
	Par Fund	Fund	Fund	Fund	Fund	Total		
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000		
Outstanding premiums	32,280	28,255	-	14,395	-	74,930		
Accrued interest receivable	880	-	-	-	-	880		
Investment receivables	47,779	-	27,948	255	306	76,288		
Trade receivables	12	2,861	-	2,336	291	5,500		
Other receivables	7,718	-	1,130	231	1,308	10,387		
Interfund balances	12,354	22	2,613	9	23,753	38,751		
	101,023	31,138	31,691	17,226	25,658	206,736		
Less: Allowance for impairment losses	(411)	(410)	-	(4,402)	-	(5,223		
	100,612	30,728	31,691	12,824	25,658	201,513		

	2009							
_		Life						
	Life	Insurance	Investment	General	Share			
	Insurance	Non-Par	Linked	Insurance	holders'			
	Par Fund	Fund	Fund	Fund	Fund	Total		
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000		
Outstanding premiums	32,478	25,715	301	15,674	-	74,168		
Accrued interest receivable	36	-	-	-	-	36		
Investment receivables	29,313	564	14,304	36	407	44,624		
Trade receivables	32	3,668	-	4,137	354	8,191		
Other receivables	15,630	-	1,131	165	4,398	21,324		
Interfund balances	20,737	-	3,458	9	34,263	58,467		
	98,226	29,947	19,194	20,021	39,422	206,810		
Less: Allowance for impairment losses	(66)	(446)	-	(6,620)	-	(7,132)		
	98,160	29,501	19,194	13,401	39,422	199,678		

At balance sheet date, all insurance and other receivables are current, and the carrying amounts approximate their fair value.

#### 14. **INSURANCE AND OTHER RECEIVABLES (CONTINUED)**

Movements in allowance for impairment losses for the financial year are as follows:

	2010								
		Life							
	Life	Insurance	Investment	General	Share				
	Insurance	Non-Par	Linked	Insurance	holders'				
	Par Fund	Fund	Fund	Fund	Fund	Total			
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000			
At 1 January	66	446	-	6,620	-	7,132			
Allowance made during the year	345	-	-	-	-	345			
Allowance written									
back during the year	-	(36)	-	(2,218)	-	(2,254)			
At 31 December	411	410	-	4,402	-	5,223			

		2009							
		Life							
	Life Insurance	Insurance Non-Par	Investment Linked	General Insurance	Share holders'				
	Par Fund \$'000	Fund \$'000	Fund \$'000	Fund \$'000	Fund \$'000	Total \$'000			
At 1 January	506	446	-	7,291	-	8,243			
Amount written back	(440)	-	-	(671)	-	(1,111)			
At 31 December	66	446	-	6,620	-	7,132			

#### **CASH AND CASH EQUIVALENTS** 15.

		2010							
		Life							
	Life	Insurance	Investment	General	Share				
	Insurance	Non-Par	Linked Fund \$'000	Insurance Fund \$'000	holders' Fund \$'000	Total \$'000			
	Par Fund \$'000	Fund \$'000							
Fixed deposits with banks	701,102	35,500	3,000	7,093	-	746,695			
Cash and bank balances	317,878	51,821	35,424	58,536	10,232	473,891			
	1,018,980	87,321	38,424	65,629	10,232	1,220,586			

		2009				
	Life Insurance Par Fund \$'000	Life Insurance Non-Par Fund \$'000	Investment Linked Fund \$'000	General Insurance Fund \$'000	Share holders' Fund \$'000	Total \$'000
Fixed deposits with banks	569,445	36,500	5,000	32,293	20,000	663,238
Cash and bank balances	355,467	51,957	26,569	48,597	11,621	494,211
	924,912	88,457	31,569	80,890	31,621	1,157,449

Included in fixed deposits with banks in Life Insurance Par Fund is \$141 million (2009: \$103 million) of Singapore currency deposits which are segregated assets of the surplus account maintained in accordance with Insurance (Valuation and Capital) Regulations 2004.

#### **16**. **INSURANCE AND OTHER PAYABLES**

			20:	10		
		Life				
	Life	Insurance	Investment	General	Share	
	Insurance	Non-Par	Linked	Insurance	holders'	
	Par Fund	Fund	Fund	Fund	Fund	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Outstanding claims	22,333	28,633	-	1,486	-	52,452
Insurance and reinsurance payables	37,327	3,316	262	4,308	-	45,213
Investments and other payables	392,660	4,638	47,634	18,654	3,205	466,791
Contribution to Singapore Labour						
Foundation	-	-	-	-	14,577	14,577
Contribution to Central Co-operative						
Fund	-	-	-	-	25	25
Interfund balances	3,063	12,455	-	23,233	-	38,751
	455,383	49,042	47,896	47,681	17,807	617,809
To be settled within 12 months	436,192	39,683	47,896	47,681	17,807	589,259
To be settled after 12 months	19,191	9,359	-	-	-	28,550
	455,383	49,042	47,896	47,681	17,807	617,809

	2009					
		Life				
	Life	Insurance	Investment	General	Share	
	Insurance	Non-Par	Linked	Insurance	holders'	
	Par Fund	Fund	Fund	Fund	Fund	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Outstanding claims	17,304	26,452	-	1,206	-	44,962
Insurance and reinsurance payables	28,861	2,601	194	6,611	-	38,267
Investments and other payables	156,877	6,047	14,012	15,123	10,259	202,318
Contribution to Singapore Labour						
Foundation	-	-	-	-	35,352	35,352
Contribution to Central Co-operative						
Fund	-	-	-	-	25	25
Interfund balances	9,020	32,486	-	16,961	-	58,467
	212,062	67,586	14,206	39,901	45,636	379,391
To be settled within 12 months	193,186	59,264	14,206	39,901	45,636	352,193
To be settled after 12 months	18,876	8,322	-	-	-	27,198
	212,062	67,586	14,206	39,901	45,636	379,391

At balance sheet date, the carrying amounts of insurance and other payables approximate their fair value.

#### 17. **SHARE CAPITAL**

			2010 \$'000	2009 \$'000
Shareholders' Fund				
Authorised:				
100,000,000 participating shares of \$10 each			1,000,000	1,000,000
Issued and fully paid participating shares:				
At 1 January			438,613	437,961
Issue of shares			1,998	3,626
Redemption of shares			(1,898)	(2,974)
At 31 December			438,713	438,613
	2010	2009	2010	2009
Issue of shares	Numbe	r of shares	\$'000	\$'000
Shares issued from reinvestment of dividends declared on unvested Deferred Incentive Scheme shares	-	7,128	-	71
Shares issued to employees for long service award	7,940	8,540	79	85
Shares issued for cash in respect of new subscriptions	191,845	346,968	1,919	3,470
	199,785	362,636	1,998	3,626

The newly issued shares rank pari passu in respect of distribution of dividends and bonus shares with the existing shares.

### NTUC Income Insurance Co-operative Limited Members and their rights

Members of the Co-operative consist of:

- The Singapore National Trades Union Congress which is designated the Founder Member; (i)
- (ii) Trade Unions and Registered Societies as may be accepted by the Board of Directors, and the Singapore Labour Foundation, which are designated Institutional Members;
- (iii) Any person over the age of 18 years who has an assurance or insurance on his/her life with the Co-operative, and who at the time of proposal was a resident in Singapore, is designated an Ordinary Member;
- (iv) Any person over the age of 18 years, who holds a minimum of ten participating shares in the Co-operative and who at the time of purchase was a resident in Singapore, is designated a Participating Member.

#### 17. **SHARE CAPITAL (CONTINUED)**

### NTUC Income Insurance Co-operative Limited Members and their rights (continued)

Any Member of the Co-operative may vote at any General Meeting of the Co-operative. Ordinary and Participating members having one vote each, and Institutional Members and the Founder Member, having one vote for each share they hold.

Any Institutional, Ordinary or Participating Member may withdraw his/her shares, subject to a notice period of one year, or such other limitations as the Board of Directors may decide in accordance with the Rules and By-Laws. The member withdrawing shall be entitled on the expiry of his notice to receive as the value of his shares, not more than what he/she paid for them, nor more than their value, as disclosed by the last Balance Sheet prepared by the Co-operative or the last actuarial valuation of the Co-operative, whichever is later.

In the event of the winding up of the Co-operative, the assets, including the reserve fund, shall be applied first to the cost of liquidation, then to the discharge of the liabilities of the Co-operative, then to the payment of the share capital or subscription capital, and then, provided that the by-laws of the Co-operative permit, to the payment of a dividend or patronage refund at a rate not exceeding that laid down in the Rules or in the By-Laws.

Any monies remaining after the application of the funds to the purposes specified in the above paragraph (section 88 of Co-operative Societies Act) and any sums unclaimed after two years under Section 89 (3) (which relates to claims of creditors), shall not be divided among the Members but shall be carried to the Co-operative Societies Liquidation Account kept by the Registrar.

A sum carried to the Co-operative Societies Liquidation Account shall be kept in this Account for at least two years. Out of the Co-operative Societies Liquidation Account such sums may be transferred to the Central Co-operative Fund, or applied generally for the furtherance of co-operative principles in such manner, as the Minister may determine from time to time.

The participating shares are presented as equity on the balance sheet. The redemption rights of the participating shareholders and the requirements of Financial Reporting Standard 32, Financial Instruments: Presentation are described in note 2(r) of significant accounting policies.

#### 18. **RESERVES FOR FUTURE DISTRIBUTION**

The Group has designated an amount of \$489,401,000 (2009: \$422,957,000) as reserves for future distribution. This amount relates to the ElderShield and IncomeShield business. The reserves are set aside because the underlying risk for IncomeShield and ElderShield is uncertain and of a long term nature, it is prudent to earmark this amount as being available only for distribution when the trend of the experience can be clearly established.

#### 19. FEE AND OTHER INCOME

	2010						
		Life					
	Life	Insurance	Investment	General	Share		
	Insurance	Non-Par	Linked	Insurance	holders'		
	Par Fund	Fund	Fund	Fund	Fund	Total	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Reinsurance commission	7,501	819	-	2,290	-	10,610	
Management and other fees	14,153	-	-	-	2,068	16,221	
	21,654	819	-	2,290	2,068	26,831	

		2009				
	Life Insurance Par Fund	Life Insurance Non-Par Fund	Investment Linked Fund	General Insurance Fund	Share holders' Fund	Total
Reinsurance commission	\$'000	\$'000 765	\$'000 	\$ <b>'000</b> 4,680	\$'000 	\$'000 5,783
Management and other fees	16,811	-	-	-	-	16,811
	17,149	765	-	4,680	-	22,594

# NOTES TO THE FINANCIAL STATEMENTS

20. NET INVESTMENT INCOME/(LOSSES) AND FAIR VALUE GAINS/(LOSSES)

#### 2010 Life Life Insurance Investment General Share Non-Par Linked holders' Insurance Insurance Par Fund Total Fund Fund Fund Fund \$'000 \$'000 \$'000 **\$'000** \$'000 \$'000 Interest income - Cash and cash equivalents 1,066 22 17 24 6 1,135 - Loans 38,590 93 1 38,684 . \_ 7 17 39,656 22 117 39,819 473 9,524 **Dividend income** 146,719 7,379 20,412 184,507 Net rental income: - Rental income 58,378 58,378 \_ -\_ \_ Less: Investment properties maintenance (16, 117)(16,117) 42,261 -42,261 \_ --Realised gain/(loss) on sale of AFS investments 18,564 (222) 18,342 \_ Gain/(loss) on changes in fair value of: - Investments designated as fair value through profit/loss 607,624 35,016 59,022 58,845 30,847 791,354 302,891 - Derivatives 269,778 6,795 15,215 1,427 9,676 - Investment properties 31,283 \_ 31,283 \_ \_ \_ 74,237 908,685 41,811 40,523 1,125,528 60,272 Less: (41,458) (1,246) (16,483) (1,796) (2,634) (63,617) Investment expenses Allowance for impairment written back/(made) on: - Loans 1,100 --(599) -501 15,971 - Available-for-sale investments 15,971 \_ \_ 17,071 16,472 --(599) -Loans written off (594) (190) (57) (841) --Others 835 58 125 2.855 96 3.969 Net investment income/(losses) and fair value gains/(losses) 1,131,739 48,024 78,308 60,910 47,459 1,366,440

20. NET INVESTMENT INCOME/(LOSSES) AND FAIR VALUE GAINS/(LOSSES) (CONTINUED)

	Life	200	)9		
	Life				
Life	Insurance	Investment	General	Share	
					Tetel
					Total \$'000
\$ 000	\$ 000	\$ 000	\$ 000	\$ 000	Ş UUL
1 220	20	21	25	11	1,325
					38,596
39,695	38	31	120	1	39,921
131.269	7.768	20.860	156	9.819	169,872
	.,			-,	
61,313	-	-	-	-	61,313
(17 223)	_	_	_	_	(17,223
				_	44,090
.,,					
3,898	-	-	221	(188)	3,931
1,880,879	125,539	288,168	23,029	134,156	2,451,771
(28,239)	(718)	7,017	71	(1,493)	(23,362
(73,411)	-	-	-	-	(73,411
1,779,229	124,821	295,185	23,100	132,663	2,354,998
(30,330)	(1,184)	(13,392)	(692)	(512)	(46,110
1,690	-	-	(3)	-	1,687
(18,186)	-	-	(198)	110	(18,274
(16,496)	-	-	(201)	110	(16,587
(887)	-	-	(56)	-	(943
1,695	1	421	1,215	21	3,353
	Insurance         Par Fund         1,220         38,475         39,695         131,269         61,313         (17,223)         44,090         3,898         1,880,879         (28,239)         (73,411)         1,779,229         (30,330)         1,690         (18,186)         (16,496)	Insurance Par Fund \$'000         Non-Par Fund \$'000           1,220         38           38,475         -           39,695         38           31,269         7,768           131,269         7,768           61,313         -           61,313         -           (17,223)         -           44,090         -           3,898         -           1,880,879         125,539           (28,239)         (718)           (73,411)         -           1,779,229         124,821           (30,330)         (1,184)           (16,496)         -           (18,186)         -           (887)         -	Insurance Par Fund \$'000         Non-Par Fund \$'000         Linked Fund \$'000           1,220         38         31           38,475         -         -           39,695         38         31           131,269         7,768         20,860           131,269         7,768         20,860           131,269         7,768         20,860           131,269         7,768         20,860           131,269         7,768         20,860           131,269         7,768         20,860           131,269         7,768         20,860           131,269         7,768         20,860           131,269         7,768         20,860           131,269         7,768         20,860           131,269         -         -           (17,223)         -         -           3,898         -         -           1,880,879         125,539         288,168           (28,239)         (718)         7,017           (73,411)         -         -           (30,330)         (1,184)         (13,392)           (16,496)         -         -           (16,496)         -	Insurance Par Fund \$'000         Non-Par Fund \$'000         Linked Fund \$'000         Insurance Fund \$'000           1,220         38         31         25           38,475         -         120           39,695         38         31         145           131,269         7,768         20,860         156           (17,223)         -         -           44,090         -         -         -           3,898         -         -         221           1,880,879         125,539         288,168         23,029           (28,239)         (718)         7,017         71           (73,411)         -         -         -           (30,330)         (1,184)         (13,392)         (692)           1,690         -         -         (3)           (16,496)         -         -         (201)	Insurance Par Fund \$'000         Non-Par Fund \$'000         Linked Fund \$'000         Insurance Fund \$'000         holders' Fund \$'000           1,220         38         31         25         11           38,475         -         120         1           39,695         38         31         145         12           131,269         7,768         20,860         156         9,819           61,313         -         -         -         -           44,090         -         -         221         (188)           1,880,879         125,539         288,168         23,029         134,156           (28,239)         (718)         7,017         71         (1,493)           (73,411)         -         -         -         -           1,690         -         -         (3)         -           1,690         -         -         (3)         -           (18,186)         -         (198)         110         -           (16,496)         -         (201)         110         -

#### 21. **MANAGEMENT EXPENSES**

The following items are included in management expenses:

	The	Group
	2010 \$'000	2009 \$'000
Staff costs		
- Salaries, commission, bonuses and staff benefits	73,915	77,396
- Employer's contribution to defined contribution plan	7,956	8,544
Advertising and promotion	7,064	10,290
Depreciation & amortisation	9,425	7,825
Printing, postage and stationery	5,214	5,657
Rental	6,157	6,277

#### 22. **RELATED PARTY TRANSACTIONS**

For the purpose of these financial statements, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa.

In addition to the related party information shown elsewhere in the financial statements, the following significant related party transactions took place between the Group and related parties during the financial year on terms agreed by the parties concerned:

#### (a) Sales and purchases of goods & services

	The G	Group
	2010 \$'000	2009 \$'000
ee paid to an associate		
In relation to management of investment properties	2,074	2,562

#### (b) Key management personnel compensation

	The G	iroup
	2010 \$'000	2009 \$'000
Salaries and other benefits	6,941	5,194
Employer's contribution to defined contribution plan	95	120
Directors fees	291	281
	7,327	5,595

#### 23. DIVIDENDS

	2010 \$'000	2009 \$'000
Ordinary dividends paid		
Final exempt dividend paid in respect of the previous		
financial year of 60 cents (2009: 30 cents) per share	25,621	12,898
Special dividends paid		
Special dividend paid in respect of the previous		
financial year of 30 cents per share	12,811	-

The Directors have proposed a dividend of 60 cents per share (2009: 60 cents per share) and a special dividend of 20 cents per share (2009: 30 cents) amounting to \$35,100,000 (2009: \$39,500,000) to be paid in respect of the financial year ended 31 December 2010. The financial statements will reflect this dividend payable in the Shareholders' Fund as an appropriation of surplus in the year ending 31 December 2011 after approval obtained during the Annual General Meeting.

#### 24. ACCUMULATED SURPLUS OF LIFE INSURANCE PAR FUND

In accordance with regulations, a surplus account is maintained whereby surpluses not transferred to the shareholders' fund are retained in the surplus account to strengthen the Life Insurance Par Fund. The quantum retained in the surplus account is approved by the Board on the recommendation of the appointed actuary.

#### 25. ACCUMULATED SURPLUS OF SHAREHOLDERS' FUND AND OTHER INSURANCE FUNDS

The net accumulated surplus of the shareholders' fund and other insurance funds of the Group of \$706,695,000 (2009: \$628,025,000) [comprising accumulated surplus of \$727,075,000 (2009: \$670,181,000) in other insurance funds and the accumulated deficit of \$20,380,000 (2009: less accumulated deficit of \$42,156,000) in the shareholders' fund] represents the amount available for distribution to the members of the Group except for accumulated surplus of \$361,227,000 (2009: \$317,141,000), which is not distributable and must be maintained to meet regulatory capital requirement prescribed in the Valuation and Capital Regulations 2004 under MAS Insurance Act as determined by the Appointed Actuary, and to meet other statutory requirements.

#### 26. **COMMITMENTS**

Capital expenditures contracted for at the balance sheet date but not recognised in the financial statements are as follows:

#### **Capital commitments** (a)

	The	Group
	2010 \$'000	2009 \$'000
Life Insurance Par Fund		
Outstanding investment commitments	361,103	487,289

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

### 26. COMMITMENTS (CONTINUED)

### (b) Operating lease commitments (where the Group is a lessor)

The Group leases out retail and residential space from their investment properties to non-related parties under noncancellable operating leases. The lessees are required to pay fixed rental payments during the lease period. The future rent receivables under non-cancellable operating leases contracted for at the balance sheet date but not recognised as receivables, are as follows:

	The	The Group	
	2010 \$'000	2009 \$'000	
Not later than one year	28,847	50,999	
Between one and five years	17,955	50,999	

### 27. NEW OR REVISED ACCOUNTING STANDARDS AND INTERPRETATIONS

Below are the mandatory standards, amendments and interpretations to existing standards that have been published, and are relevant for the Group's accounting periods beginning on or after 1 January 2011 or later periods and which the Group has not early adopted:

- Amendments to FRS 24 Related party disclosures (effective for annual periods beginning on or after 1 January 2011)
- Amendments to FRS 32 Financial instruments: Presentation classification of rights issues (effective for annual periods beginning on or after 1 February 2010)
- Amendments to INT FRS 114 Prepayments of a minimum funding requirement (effective for annual periods commencing on or after 1 January 2011)
- INT FRS 119 Extinguishing financial liabilities with equity instruments (effective for annual periods commencing on or after 1 July 2010)

The management anticipates that the adoption of the above FRSs, INT FRSs and amendments to FRS in future periods will not have a material impact on the financial statements of the Group and of the Company in the period of their initial adoption, except for the amendments to FRS 24 – Related party disclosures.

The amendment removes the requirement for government-related entities to disclose details of all transactions with the government and other government related entities. It also clarifies and simplifies the definition of a related party. However, the revised definition of a related party will also mean that some entities will have more related parties and will be required to make additional disclosures.

Management is currently considering the revised definition to determine whether any additional disclosures will be required and has yet to put systems in place to capture the necessary information. It is therefore not possible to disclose the financial impact, if any, of the amendment on the related party disclosures.

### 28. AUTHORISATION FOR ISSUE

These financial statements were approved by the Board of Directors at a meeting held on 22 March 2011 and authorised for release on 22 March 2011.

# SHAREHOLDING AS AT 31 DECEMBER 2010

FOUNDER MEMBER	Number of Shares
National Trades Union Congress	7,011,344 (16%)
INSTITUTIONAL MEMBERS	Number of Shares
NTUC Income Insurance Co-operative Ltd	1,415,952
Singapore Labour Foundation	798,560
Singapore Manual & Mercantile Workers' Union	535,467
Singapore Maritime Officers' Union	470,386
National Transport Workers' Union	406,984
United Workers of Electronic & Electrical Industries	385,719
Amalgamated Union of Public Employees	321,601
Singapore Bank Employees' Union	273,301
Shipbuilding & Marine Engineering Employees' Union	204,808
Singapore Mercantile Co-operative Society Ltd	198,350
Singapore Airlines Staff Union	195,470
NTUC Fairprice Co-operative Ltd	183,267
Healthcare Services Employees' Union	161,805
Metal Industries Workers' Union	149,010
Singapore Industrial & Services Employees' Union	129,397
Union of Telecoms Employees of Singapore	129,237
Singapore Credit Co-operative League Ltd	127,830
NTUC First Campus Co-operative Ltd	120,019
Singapore Teachers' Co-operative Society Ltd	118,058
United Workers of Petroleum Industry	113,558
Singapore Insurance Employees' Union	112,865
ExxonMobil Employees Co-operative Ltd	103,250
Singapore Shell Employees' Union	101,962
HDB Staff Union	100,000
Singapore Organisation of Seamen	90,341

INSTITUTIONAL MEMBERS	Number of Shares
Singapore Shell Employees Union Co-operative Ltd	83,463
Food, Drinks & Allied Workers' Union	80,269
Union of Power & Gas Employees	78,029
ExxonMobil Singapore Employees' Union	76,711
Amalgamated Union of Statutory Board Employees	67,386
Singapore Port Workers Union	66,517
NatSteel Employees' Union	63,104
Chemical Industries Employees' Union	60,133
Singapore Teachers' Union	57,115
Singapore National Co-operative Federation Ltd	57,075
Singapore Airport Terminal Services Workers' Union	55,857
Singapore Government Staff Credit Co-operative Society Ltd	55,392
Inland Revenue Authority of Singapore Staff Union	48,580
Singapore Bank Officers' Association	46,640
Straits Times Co-operative Ltd	45,790
Customs Credit Co-operative Society Ltd	45,599
PUB Employees' Union	41,588
Keppel FELS Employees' Union	39,095
Building Construction & Timber Industry Employees' Union	35,906
Temasek Polytechnic Co-operative Society Ltd	35,880
Singapore Public Works Employees' Credit Co-op Society Ltd	35,625
Citiport Credit Co-operative Ltd	35,580
Union of ITE Training Staff	34,959
Singapore Urban Redevelopment Authority Workers' Union	33,748
Singapore Press Holdings Employees' Union	33,450
DBS Staff Union	30,222
Singapore Union of Broadcasting Employees	29,629

# SHAREHOLDING AS AT 31 DECEMBER 2010

INSTITUTIONAL MEMBERS	Number of Shares
Singapore Police Co-operative Society Ltd	29,613
Staff Union of NTUC-ARU	26,711
Air-Transport Executive Staff Union	25,761
NTUC Media Co-operative Ltd	25,412
Changi International Airport Services Employees' Union	23,968
Telecoms Credit Co-operative Ltd	22,439
AUPE Multi-Purpose Co-operative Society Ltd	21,292
NTUC Healthcare Co-operative Ltd	20,288
Singapore Prison Service Multi-Purpose Co-operative Society Ltd	20,100
Singapore Statutory Boards Employees' T & L Society Ltd	16,769
Ceylon Tamils Multi-Purpose Co-operative Ltd	16,719
Sembawang Shipyard Employees' Union	16,407
Ngee Ann Polytechnic Academic Staff Union	15,325
Premier Security Co-operative Ltd	14,200
UTES Multi-Purpose Co-operative Society Ltd	13,304
TRC Multi-Purpose Co-operative Society Ltd	12,919
Ngee Ann Polytechnic Consumer Co-operative Society Ltd	12,810
Singapore Stevedores' Union	9,073
Singapore Refining Companies Employees' Union	8,255
Keppel Employees' Union	6,154
Industrial & Services Co-operative Society Ltd	6,095
Singapore Polytechnic Co-operative Ltd	5,818
Union of Security Employees	4,763
NUS Multi-Purpose Co-operative Society Ltd	4,420
Singapore Interpreters' & Translators' Union	4,218
Education Services Union	3,729

INSTITUTIONAL MEMBERS	Number of Shares
Times Publishing Group Employees' Union	3,427
Port Officers' Union	3,312
Jurong Shipyard Multi-Purpose Co-operative Society Ltd	3,306
Singapore Technologies Electronics Employees' Union	2,973
Singapore Tamil Teachers' Union	2,756
Attractions, Resorts & Entertainment Union	2,382
SIA Engineering Company Engineers & Executives Union	2,300
Singapore Bank Employees Co-op T & L Society Ltd	2,130
Amalgamated Union of Public Daily-Rated Workers	2,077
Singapore National Union of Journalists	1,856
Spring Singapore Staff Union	417
Singapore Government Shorthand Writers' Association	309
Singapore Malay Teachers' Union	141
Singapore Chinese Teachers' Union	21
Reuters Local Employees Union	10
Total for Institutional Members	8,734,518 (20%)
ORDINARY MEMBERS	28,125,464 (64%)

TOTAL

43,871,326 (100%)

# NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY given that the Forty-First Annual General Meeting of NTUC INCOME INSURANCE CO-OPERATIVE LIMITED will be held on Tuesday, 24 May 2011, at 6.00 pm at the Auditorium, 7th Floor, NTUC Centre, One Marina Boulevard, Singapore 018989.

### AGENDA

- 1 To confirm the minutes of the 40th Annual General Meeting held on 27 May 2010.
- 2 To receive and adopt the Directors' Report and the Audited Accounts for the year ended 31 December 2010.
- 3 To consider the Actuary's Report and to endorse the proposals of the Board of Directors for the allocation of the surplus.
- 4 To elect members of the Board of Directors.
- 5 To approve a resolution for the declaration of a dividend to shareholders for the financial year ended 31 December 2010.
- 6 To approve a resolution for the payment of honoraria to directors.
- 7 To approve the maximum borrowing limit of the Co-operative at \$50 million under By-Law 17.
- 8 To re-appoint Messrs PricewaterhouseCoopers as external auditors of the Co-operative for the financial year ending 31 December 2011.
- 9 To consider such other business not included in this notice of which at least ten days' notice in writing shall have been given to the Secretary.

### **BY ORDER OF THE BOARD OF DIRECTORS**

Thanalakshmi d/o M R Balakrishnan Secretary

Singapore, 25 April 2011

MICA (P) 094/04/2011

NTUC Income Insurance Co-perative Limited NTUC Income Centre 75 Bras Basah Road Singapore 189557

www.income.com.sg