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Explore a career in financial planning with Income

## Why I'm In

## Social Enterprise

As a social enterprise, Income is committed to making insurance and financial planning available to all segments of society. We are intentional about recalibrating mindsets around traditional insurance, moderating prices and innovating product options for unserved and underserved communities.

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## Multi-Channel Distribution Networks

Your career aspirations and needs may change according to your circumstances. From our salaried advisers to our financial consultants, you can map out your career path with Income by making a seamless transition across our diverse distribution channels. l'm

## Digitisation and Technological support

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Income's commitment to digitisation avails an entire suite of adviser tools that enhance your productivity and outreach – Get access to proprietary tools such as AdviserNet, Adviser Connect and your very own Personalised Adviser Store.

## **Career Development Support**

Your personal and professional development matters. Income provides a platform for you to grow and develop your full potential. Enjoy a structured curriculum coupled with coaching from your managers and mentors who will guide you through each milestone in your career. l'm



Whether you're in for your first career, a fresh start from a career break or exploring a mid-career switch, Income provides you exciting opportunities at every stage of your journey as a financial planner.



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## I'm Financial Consultant

Self-sustained role offering flexibility of time and high earning potential
Seek potential clients using targeted approaches and provide quality advice to them

## To help you in your journey with us, Income provides:

- Sponsored CMFAS examinations and education funding
- Funding for 18 months paid on top of your commissions
- Quarterly and annual performance bonuses
- Structured training program to develop and hone both your hard and soft skills

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## **Client Adviser**

• A proactive front-line role offering excellent branch support and income stability

• Grow and maintain your customer base while providing quality advice to customers at our Client Advisory Centres

## To help you in your journey with us, Income provides:

- Great opportunities to meet walk-in customers and get client referrals
- Attractive incentives and bonuses on top of your salary
- Fast track career progression for performers
- Mentorship guidance to support your journey

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## Financial Services Adviser

A hybrid role offering nimble customer service and income stability
Acquire your customer base by bringing your services closer to them at our Lite Branches

## To help you in your journey with us, Income provides:

- Great opportunities to meet walk-in customers and get client referrals
- Attractive incentives and bonuses on top of your salary
- Fast track career progression for performers
- Mentorship guidance to support your journey

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## **NTUC Income Insurance Co-operative Limited**

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